

PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN AUDITED)

For the three months period ended March 31, 2012

Pakistan Kuwait Investment Company (Private) Limited Unconsolidated Condensed Interim Statement of Financial Position As at March 31, 2012

	Note	March 31, 2012 (Un -Audited) (Rupees i	December 31, 2011 (Audited) n '000)
ASSETS			140 755
Cash and balances with treasury banks		48,747	442,766
Balances with other banks		10,675	23,035
Lendings to financial institutions			
Investments	6	15,685,173	12,609,173
Advances	7	5,947,680	6,554,035
Operating fixed assets		242,132	242,025
Deferred tax assets		295,844	275,407
Other assets		712,096	660,098
		22,942,347	20,806,539
LIABILITIES			
		_	- · · ·
Bills payable		10,161,868	9,161,654
Borrowings from financial institutions	Ŏ	2,591,524	1,726,601
Deposits and other accounts			
Subordinated loans			
Liabilities against assets subject to finance lease			
Deferred tax liabilities		707,166	333,971
Other liabilities			11,222,226
		13,460,558	9,584,313
NET ASSETS		9,481,789	9,384,313
REPRESENTED BY	And the second		
Share capital		6,000,000	6,000,000
Reserves		3,114,865	3,114,865
Unappropriated profit		305,640	559,890
Outhbrokeman heart		9,420,505	9,674,755
Surplus / (deficit) on revaluation of 'available-for-sale'		•	
securities - net of tax	10	61,284	(90,442)
Securities - net of tax	, - -	9,481,789	9,584,313

The annexed notes 1 to 15 form an integral part of these unconsolidated condensed interim financial statements.

Chief Financial Officer / Officiating Chief Executive

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Director

CONTINGENCIES AND COMMITMENTS

Unconsolidated Condensed Interim Profit and Loss Account - (Un-audited)

For the three months period ended March 31, 2012

For the three months period ended March 31, 2012	Three months period ended	Three months period ended
	March 31, 2012	March 31, 2011
	(Rupees	in '000)
Mark-up / return / interest earned	583,546	531,042
Mark-up / return / interest expensed	398,492	375,499
Net mark-up / interest income	185,054	155,543
Provision / (Reversal) of provision against non-performing advances - net	5,156	(5,786)
(Reversal) of provision against non-performing lending to financial institution	(2,822)	(4,500)
Provision for diminution / impairment in the value of investments	34,350	26,323
Bad debts written off directly		
Bad deots writer off directly	36,684	16,037
Net mark-up / interest income after provisions	148,370	139,506
		•
NON MARK-UP / INTEREST INCOME	228	-
Fee, commission and brokerage income	70,231	61,955
Dividend income		_
Income from dealing in foreign currencies	44,482	165,359
Gain on sale of securities - net		
Unrealised gain on revaluation of	_	-
'held-for-trading' securities	6,253	4,400
Other income Total non mark-up / interest income	121,194	231,714
Total non mark-up / mecest moone		*
NON MARK-UP / INTEREST EXPENSES	00.202	94,361
Administrative expenses	99,293	94,501
Other provisions / write offs		
Other charges	99,293	94,361
Total non mark-up / interest expenses	-	_
Extra ordinary / unusual items		276,859
PROFIT BEFORE TAXATION	170,271	270,039
Taxation	01.017	45,676
- Current	81,017	45,070
- Prior years	(16,496)	47,279
- Deferred	64,521	92,955
	105,750	183,904
PROFIT AFTER TAXATION	559,890	429,576
Unappropriated profit brought forward	665,640	613,480
Unappropriated profit carried forward		
	Ru	pees
Basic and diluted earning per share		
(On share of Rs. 25,000 each)	441	766

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Chief Financial Officer / Officiating Chief Executive

Director

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Unconsolidated Condensed Interim Statement of Comprehensive Income (Un-audited)

For the three months period ended March 31, 2012

	Three months period ended March 31, 2012	Three months period ended March 31, 2011
Profit for the period	105,750	183,904
Other comprehensive income	- -	
Comprehensive income transferred to equity	105,750	183,904
Component of comprehensive income not transferred to equity		
Surplus / (deficit) on revaluation of 'available-for-sale' securities - net of tax	147,785	(106,683)
Deferred tax on revaluation of 'available-for-sale' securities - net of tax	3,941	(7,495)
Total Comprehensive Income for the period	257,476	69,726

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Chief Financial Officer / Officiating Chief Executive

Director

Unconsolidated Condensed Interim Statement of Changes in Equity - (Un-audited)

For the three months period ended March 31, 2012

	Share capital	Reserves Statutory	Unappropriated profit	Total
		(Rupees	in '000)	
Balance as at January 01, 2011	6,000,000	2,992,287	429,576	9,421,863
Profit for the three months ended March 31, 2011	-	-	183,904	183,904
Other comprehensive income		•		<u> </u>
Total comprehensive income			183,904	183,904
Dividend for the year ended December 31, 2010 @1,500 per share approved subsequently to year end		• • • • • • • • • • • • • • • • • • •	(360,000)	(360,000)
Balance as at March 31, 2011	6,000,000	2,992,287	253,480	9,245,767
Balance as at January 01, 2012	6,000,000	3,114,865	559,890	9,674,755
Profit for the three months ended March 31, 2012		-	105,750	105,750
Other comprehensive income	<u>-</u>			<u> </u>
Total comprehensive income		_	105,750	105,750
Dividend for the year ended December 31, 2011 @1,500 per share approved subsequently to year end		。 ····································	(360,000)	(360,000)
Balance as at March 31, 2012	6,000,000	3,114,865	305,640	9,420,505

The annexed notes 1 to 15 form an integral part of these unconsolidated condensed interim financial statements.

Chief Financial Officer / Officiating Chief Executive

Director

Unconsolidated Condensed Interim Cash Flow Statement (Un-audited)

For the three months period ended March 31, 2012

	March 31, 2012 (Rupees in	March 31, 2011 '000)
CASH FLOW FROM OPERATING ACTIVITIES	****	276,859
Profit before taxation	170,271	61,955
Less: Dividend income	70,231 100,040	214,904
	100,040	214,704
Adjustments for:	4,940	3,292
Depreciation	851	269
Amortization	5,156	(5,786)
Provision / (reversal) of provision against non-performing advances - net	34,350	26,323
Provision for diminution / impairment in the value of investments	(2,822)	(4,500)
Reversal of provision against non-performing lending to financial institution	(2,022)	.,,,,,
Unrealised loss on revaluation of 'held for trading' securities	(1,219)	
Gain on sale of operating fixed assets	41,256	19,598
	141,296	234,502
	170,220	
Decrease in operating assets	2,822	254,502
Lendings to financial institutions		35,713
'Held-for-trading' securities	601,199	(42,871)
Advances	(50,667)	(153,490)
Others assets (excluding advance taxation)	553,354	93,854
	555,55	
Increase in operating liabilities	1,000,214	(55,062)
Borrowings from financial institutions	864,923	115,327
Deposits	13,195	17,516
Other liabilities (excluding current taxation)	1,878,332	77,781
	2,572,982	406,137
	(11,691)	(45,676)
Income tax paid	2,561,291	360,461
Net cash inflow from operating activities	2,501,271	200,100
CASH FLOW FROM INVESTING ACTIVITIES		
Net investment in 'available-for-sale' securities / subsidiaries	(2,962,564)	(1,348,325)
	(454)	5,082
Dividend income	(5,868)	(9,775)
Investments in operating fixed assets	1,216	-
Sale proceeds from sale of operating fixed assets	(2,967,670)	(1,353,018)
Net cash (outflow) from investing activities		
CASH FLOW FROM FINANCING ACTIVITIES		(240,000)
Dividend paid		(360,000)
Net cash (outflow) from financing activities		(360,000)
	(406,379)	(1,352,557)
(Decrease) in cash and cash equivalents	465,801	1,414,631
Cash and cash equivalents at beginning of the period	59,422	62,074
Cash and cash equivalents at end of the period		

The annexed notes 1 to 15 form an integral part of these unconsolidated condensed interim financial statements.

Chief Financial Officer / Officiating Chief Executive

Director

Notes to the Unconsolidated Condensed Interim Financial Statements (Un-audited)

For the three months period ended March 31, 2012

1. STATUS AND NATURE OF BUSINESS

- Pakistan Kuwait Investment Company (Private) Limited ("the Company") was incorporated in Pakistan as a Private Limited Company on March 17, 1979. The registered office is situated at 4th Floor, Block 'C', Finance and Trade Centre, Shahrah—e—Faisal, Karachi. The Company is a 50:50 joint venture between the Governments of Pakistan and Kuwait. The objective of the Company is to profitably promote industrial investments in Pakistan.
- 1.2 The Company has a 100% owned subsidiary, First Choice Securities Limited (FCSL). FCSL principal business includes equity brokerage, money markets and foreign exchange brokerage, equity research and corporate financial advisory services. FCSL has not started its operations.
- 1.3 These unconsolidated condensed interim financial statements are separate financial statements of the Company in which investments in subsidiary and associates are accounted for on the basis of direct equity interest.

2. BASIS OF PRESENTATION

These unconsolidated condensed interim financial statements have been prepared based on the format prescribed by the State Bank of Pakistan (SBP) vide BSD Circular Letter No. 2, dated 12 May 2004, BSD Circular letter No. 07, dated 20 April 2010 and IAS 34 "Interim Financial Reporting" and do not include all the information required in the annual financial statements. Accordingly, these unconsolidated condensed interim financial statements should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2011.

3. STATEMENT OF COMPLIANCE

- 3.1 These unconsolidated condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984 and the directives issued by SBP. In case requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984, and directives issued by the SBP shall prevail. The disclosures in these accounts have, however, been limited based on the requirements of International Accounting Standard 34, Interim Financial Reporting.
- 3.2 The SBP through its BSD Circular letter No. 11 dated September 11, 2002 has deferred the implementation of IAS 39 'Financial Instruments: Recognition and Measurement' and IAS 40 'Investment Property' for Non-Banking Financial Institutions (NBFIs) in Pakistan. Further, SECP has deferred the implementation of IFRS 7 'Financial Instruments: Disclosures' through SRO 411(1)/ 2008. Accordingly, the requirements of these International Financial Reporting Standards (IFRSs) and their respective interpretations issued by International Financial Reporting Interpretations Committee (IFRIC) and Standing Interpretations Committee (SIC), have not been considered in preparation of these financial statements.

4. ACCOUNTING POLICIES

The accounting policies adopted for the purpose of these unconsolidated condensed interim financial statements are the same as those applied in preparation of annual financial statements for the year ended December 31, 2011.

5. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended December 31, 2011.

6. INVESTMENTS

6.1 Investm	ents	by	type
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Investments by type	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	March 31, 2012	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	D	ecember 31, 2011	<u> </u>
		(Un-audited)			(Audited)	
	Held by the Company	Given as collateral	Total	Held by the Company	Given as collateral	Total
			(Rupees in '	(000)		
Available-for-sale securities Market treasury bills Pakistan Investment Bonds Shares of listed companies Shares of unlisted companies Listed preference shares	1,996,690 907,799 1,854,585 136,985 93,399 116,186	7,355,660	9,352,350 1,640,915 1,854,585 136,985 93,399 116,186	831,191 1,640,304 1,392,625 136,926 93,399 121,109	6,031,097	6,862,288 1,640,304 1,392,625 136,926 93,399 121,109
Listed term finance certificates Unlisted term finance certificates	608,398 5,714,042	8,088,776	608,398 13,802,818	4,823,952	6,031,097	608,398 10,855,049
Associates	2,112,507		2,112,507	2,112,507		2,112,507
Subsidiaries	60,000	-	60,000	60,000		60,000
Total investments - at cost	7,886,549	8,088,776	15,975,325	6,996,459	6,031,097	13,027,556
Less: Provision for diminution / impairment in the value of investments	(327,628)		(327,628)	(308,074) 6,688,385	6,031,097	(308,074) 12,719,482
Total investments - net of provisions	7,558,921	8,088,776	15,647,697	0,000,505	,	
Surplus / (deficit) on revaluation of 'available-for-sale' securities	78,313	(40,837)	37,476	(97,006)	(13,303)	(110,309)
Total investments	7,637,234	8,047,939	15,685,173	6,591,379	6,017,794	12,609,173
	•				March 31,	December 31,

-	ATSTABILITE
7.	ADVANCES

In Pakistan
Advances
Net investment in finance leases
Provision for non-performing adv
Advances - net of provision

March 31,	December 31,
2012	2011
(Un-audited)	(Audited)
	in '000)
6,081,644	6,622,329
1,448,982	1,509,496
7,530,626	8,131,825
(1,582,946)	(1,577,790)
5,947,680	6,554,035

7.1 Advances include Rs.1,712.907 million (December 31, 2011: Rs 1,723.232 million) which have been placed under non-performing status as detailed below:

	Category of classification	Domestic	Overseas	Total	Provision Required	Provision Held
				(Rupees in '	000)	
	Substandard Doubtful Loss	259,919 1,452,988	<u>-</u>	259,919 1,452,988	129,958 1,452,988 1,582,946	129,958 1,452,988 1,582,946
		1,712,907		1,712,907	1,382,740	
7.2	Particulars of provision for non-performing	ng advances - s	pecific	Note	March 31, 2012	December 31, 2011 (Audited)
					(Un-audited) (Rupees i	
					(Rupees i	u 000)
					1,577,790	1,420,615
	Opening balance					
					13,372	270,662
	Charge for the period				(8,216)	(113,487)
	Reversals				5,156	157,175
	Amounts written off against provisions				1,582,946	1,577,790
	Closing balance					
8.	BORROWINGS FROM FINANCIAL IN	STITUTIONS	S		March 31,	December 31,
					2012	2011
11.1					(Un-audited)	(Audited)
	Secured				(Rupees	
	Repurchase agreement borrowings			8.1	8,053,811	6,025,238
	Borrowing from SBP under LTF-EOP			8.2	102,443	116,044
	Borrowing from SBP under LTFF			8.3	235,883	248,997
	Borrowing from SBP under FFSAP		100	8.4	19,731	21,375
	Long Term Finance			8.5	1,750,000	1,750,000
	Toug Tour Limitor					
	Unsecured					1,000,000
	Murabaha				10,161,868	9,161,654
•					10,101,000	2,102,30

- 8.1 The Company has arranged borrowings from various financial institutions against sale and repurchase of government securities. The mark-up on these finances ranges between 11.65 to 11.90 (December 31, 2011: 11.65 to 11.93) percent per annum with maturity of two days to sixteen days (December 31, 2011: three days to thirty eight days).
- 8.2 In order to facilitate the export oriented projects, SBP has introduced a scheme to refinance the fixed term loan availed from Banks / DFIs. A one time swap facility option under the Scheme (LTF-EOP) has been extended to textile sector for import of plant and machinery, allowed by the State Bank of Pakistan through their SMED Circular No.19 of 2006. The loan is repayable over a maximum period of 7.5 years from the date of first disbursement with mark-up payable at maximum of 5 percent per annum.
- 8.3 This represents Long Term Finance Facility on concessional rates to promote industrial growth leading to exports. The loans availed under the facility shall be repayable within a maximum period of ten years including maximum grace period of two years with mark-up payable at maximum of 8.20 percent per annum. SBP allocates an overall yearly limit under the facility to individual PFI. The sanctioned limit was Rs. 500 million.

- 8.4 This represents Financing Facility for Storage of Agricultural Produce (FFSAP) on concessional rates to develop the agricultural produce marketing and chance storage capacity. The loans availed under the facility shall be repayable within a maximum period of seven years including a maximum grace period of six months with mark-up payable at maximum of 6.50 percent per annum. SBP allocates an overall yearly limit to individual PFI. The sanctioned limit was Rs. 500 million.
- 8.5 The Company has availed Long Term Finance facility. The interest rates on this facility are 12.38 and 12.47 percent per annum (December 31, 2011: 12.35 and 12.47) with maturities on November 29, 2014 and January 1, 2015 (December 31, 2011: November 29, 2014 and January 1, 2015).

9.	DEPOSITS AND OTHER ACCOUNTS	Note	March 31, December 31, 2012 2011 (Un-audited) (Audited)
			(Rupees in '000)
	Certificates of investment (COIs) / deposits	9.1	2,591,524 1,726,601 2,591,524 1,726,601

9.1 The profit rates on these COIs / deposits range between 11.40 and 13.75 (December 31, 2011: 11.40 and 13.90) percent per annum. The COIs / deposits are due for maturity between April 2, 2012 and March 22, 2015 (December 31, 2011: January 13, 2012 and March 22, 2015).

10.	SURPLUS ON REVALUATION OF 'AVAILABLE-FOR-SALE' SECURITIES-NOF TAX	NET	March 31, 2012 (Un-audited) (Rupecs	2011 (Audited) in '000)
	Federal government securities Shares of listed companies		(75,456) 111,950 982	(51,504) (58,997) 192
	Listed term finance certificate Deferred Tax		37,476 23,808 61,284	(110,309) 19,867 (90,442)

11. CONTINGENCIES AND COMMITMENTS

11.1 Other contingencies

The Income Tax Department has amended the deemed assessment orders for the tax years from 2004 to 2010, raising a tax demand of Rs. 1,856 million, mainly due to additions in respect of allocation of expenses against exempt capital gains and dividend income subject to tax at reduced rate.

The Additional Commissioner Inland Revenue (ACIR) has not accepted the Company's contention on the matter of allocation of expenses on exempt capital gains and dividend income for the tax years 2004 to 2010. The total additions made in tax years 2004 to 2010 under this head amounts to Rs. 3,612 million.

In tax year 2003, the same issue has been set aside by the Appellate Tribunal Inland Revenue (ATIR), with direction to the tax authorities that the allocation of financial cost has to be made taking into account the 'cost of investment' rather than 'gross turnover'. Further, the Company has made representation before Federal Board of Revenue for necessary clarification and has also referred the above matter to Alternate Dispute Resolution Committee (ADRC) a mechanism available to provide an opportunity to tax payers for an easy and efficient resolution of disputes.

Relying on the above decision of ATIR, the Commissioner Inland Revenue (Appeals)(CIR(A)) through his order dated September 23, 2011 for tax years 2004 to 2007 has set aside the issue for re-examination. The action was however maintained by the CIR(A) in the tax years 2008 and 2009 and appeals are currently pending before the ATIR.

The appeal for the tax year 2010 is still pending before the CIR(A). The Company has already made provision of Rs. 723 million against the demand for the above-mentioned years based on cost of investment. The management is confident that the ultimate outcome of the appeal would be in favor of the Company inter alia on the basis of the advice of the tax consultants and the relevant law and the facts.

11.2	Other commitments		March 31, 2012	December 31, 2011
			(Un-audited) (Rupees	(Audited) in '000)
	Commitment - acquisition of software		9,096	10,452
·	Undisbursed sanctions for financial assistance in the form of: - equity participation - loans and advances	.: i	107,586 116,682	417,000 427,452

12. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows:

	Corporate Finance	Treasury	Investment Banking (Rupees in '	Capital Markets	Others	Total
			(Rupees in		$(2\pi x)^{-N} = (2\pi x)^{N}$	
Three months period ended March 31, 2012	- (Un-audited)					
Total income - gross	237,347	339,111	228	122,209	5,845	704,740
Total mark-up / return / interest expense	(60,148)	(338,344)		-	-	(398,492)
Segment provision / impairment /						(a.c. 50.0)
unrealised losses	(5,210)	2,821		(34,295)		(36,684)
	(65,358)	(335,523)		(34,295)		(435,176)
Net operating income / (loss)	171,989	3,588	228_	87,914	5,845	269,564
Administrative expenses and		-				
other charges					, t <u>-</u>	(99,293)
Profit before taxation						170,271
						
Three months period ended March 31, 2012	- (Un-audited)			3,661,363	1,834,682	22,942,347
Segment assets - net	6,606,530	10,839,772	-	3,001,303	1,034,002	1,712,907
Segment non-performing loans	1,712,907	- [-	_	1,582,946
Segment provision required and held	1,582,946	10 (45 334	_		625,444	13,460,558
Segment liabilities	2,189,780	10,645,334	-	14.17%	1.27%	15,100,550
Segment return on net assets (ROA) % *	13.07%	11.99% 11.73%		*****/**		
Segment cost of funds (%) *	10.91%	11.7376				
	•					
	Corporate Finance	Treasury	Investment Banking (Rupee in	Capital Markets 000)	Others	Total
	-	Treasury		Markets	Others	Total
Three months period ended March 31, 2011	Finance	Treasury	Banking	Markets 000)		
Three months period ended March 31, 2011 Total income - gross	Finance	Treasury 325,715	Banking	Markets	Others 4,427	762,756
Total income - gross	Finance - (Un-audited)		Banking	Markets 000)		
	- (Un-audited) 205,299 (39,388)	325,715 (336,111)	Banking	Markets 000)		762,756 (375,499)
Total income - gross Total mark-up / return / interest expense	Finance - (Un-audited) 205,299 (39,388) 5,865	325,715 (336,111) 4,500	Banking	Markets 000) 227,315 - (26,402)		762,756 (375,499) (16,037)
Total income - gross Total mark-up / return / interest expense Segment provision / impairment /	Finance - (Un-audited) 205,299 (39,388) 5,865 (33,523)	325,715 (336,111) 4,500 (331,611)	Banking	Markets 000) 227,315	4,427	762,756 (375,499) (16,037) (391,536)
Total income - gross Total mark-up / return / interest expense Segment provision / impairment /	Finance - (Un-audited) 205,299 (39,388) 5,865	325,715 (336,111) 4,500	Banking (Rupee in '	Markets 000) 227,315 - (26,402)		762,756 (375,499) (16,037)
Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses	Finance - (Un-audited) 205,299 (39,388) 5,865 (33,523)	325,715 (336,111) 4,500 (331,611)	Banking (Rupee in '	Markets 000) 227,315	4,427	762,756 (375,499) (16,037) (391,536) 371,220
Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income	Finance - (Un-audited) 205,299 (39,388) 5,865 (33,523)	325,715 (336,111) 4,500 (331,611)	Banking (Rupee in '	Markets 000) 227,315	4,427	762,756 (375,499) (16,037) (391,536) 371,220 (94,361)
Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and	Finance - (Un-audited) 205,299 (39,388) 5,865 (33,523)	325,715 (336,111) 4,500 (331,611)	Banking (Rupee in '	Markets 000) 227,315	4,427	762,756 (375,499) (16,037) (391,536) 371,220
Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation	Finance - (Un-audited) 205,299 (39,388) 5,865 (33,523)	325,715 (336,111) 4,500 (331,611)	Banking (Rupee in '	Markets 000) 227,315	4,427	762,756 (375,499) (16,037) (391,536) 371,220 (94,361)
Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation Year ended December 31, 2011 - (Audited)	Finance - (Un-audited) 205,299 (39,388) 5,865 (33,523) 171,776	325,715 (336,111) 4,500 (331,611) (5,896)	Banking (Rupee in '	Markets 000) 227,315 (26,402) (26,402) 200,913	4,427	762,756 (375,499) (16,037) (391,536) 371,220 (94,361) 276,859
Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation Year ended December 31, 2011 - (Audited) Segment assets - net	Finance - (Un-audited) 205,299 (39,388) 5,865 (33,523) 171,776	325,715 (336,111) 4,500 (331,611)	Banking (Rupee in '	Markets 000) 227,315	4,427	762,756 (375,499) (16,037) (391,536) 371,220 (94,361) 276,859
Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation Year ended December 31, 2011 - (Audited) Segment assets - net Segment non-performing loans	Finance - (Un-audited) 205,299 (39,388) 5,865 (33,523) 171,776 7,212,202 1,723,232	325,715 (336,111) 4,500 (331,611) (5,896)	Banking (Rupee in '	Markets 000) 227,315 (26,402) (26,402) 200,913	4,427	762,756 (375,499) (16,037) (391,536) 371,220 (94,361) 276,859
Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation Year ended December 31, 2011 - (Audited) Segment assets - net Segment non-performing loans Segment provision required and held	Finance - (Un-audited) 205,299 (39,388) 5,865 (33,523) 171,776 7,212,202 1,723,232 1,577,790	325,715 (336,111) 4,500 (331,611) (5,896)	Banking (Rupee in '	Markets 000) 227,315 (26,402) (26,402) 200,913	4,427	762,756 (375,499) (16,037) (391,536) 371,220 (94,361) 276,859 20,806,539 1,723,232 1,577,790
Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation Year ended December 31, 2011 - (Audited) Segment assets - net Segment non-performing loans Segment provision required and held Segment liabilities	Finance - (Un-audited) 205,299 (39,388) 5,865 (33,523) 171,776 7,212,202 1,723,232 1,577,790 2,218,139	325,715 (336,111) 4,500 (331,611) (5,896)	Banking (Rupee in '	Markets 000) 227,315 (26,402) (26,402) 200,913	4,427 - - 4,427 - - - - 252,248	762,756 (375,499) (16,037) (391,536) 371,220 (94,361) 276,859
Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation Year ended December 31, 2011 - (Audited) Segment assets - net Segment non-performing loans Segment provision required and held	Finance - (Un-audited) 205,299 (39,388) 5,865 (33,523) 171,776 7,212,202 1,723,232 1,577,790	325,715 (336,111) 4,500 (331,611) (5,896)	Banking (Rupee in '	Markets 000) 227,315 (26,402) (26,402) 200,913	4,427	762,756 (375,499) (16,037) (391,536) 371,220 (94,361) 276,859 20,806,539 1,723,232 1,577,790

Under the Company policy, capital market department assets are financed through equity funds.

13. RELATED PARTY TRANSACTIONS

• The Company has related party relationship with its associates, associated undertakings, subsidiary companies, employee benefit plans, key management personnel and its directors.

The Company enters into transactions with related parties in the normal course of business. These transactions were carried out on commercial terms and at market rates.

out on commercial terms and at market rates.	<u> </u>	
	Three months	Three months
	period ended	period ended
	March 31,	March 31,
	2012	2011
	(Un-audited)	(Un-audited)
	(Rupees i	n '000)
Expenses charged to an associate	4,125	3,934
Expenses charged by	331	286
- associates	4,023	4,008
- other related party	4,025	1,000
Dividend income from related parties		8,448
Mark-up earned on bank deposit with an associate	67	199
Mark-up earlied on bank deposit with an associate		
Mark-up earned on loans and advances		
- key management personnel	181	266
Mark-up expense on COIs of related parties		The state of the 📞
- associates	1,546	3,931
- other related party	419	76
Contribution made to provident fund	4,111	3,761
Contribution made to gratuity fund	3,858	8,546
		.
	March 31,	December 31,
	2012	2011
	- · · · · · · · · · · · · · · · · · · ·	44 11. 15
	(Un-audited)	(Audited)
	- · · · · · · · · · · · · · · · · · · ·	
Loans and advances to key management personnel	(Un-audited) (Rupecs	in '000)
Balance as at January 1	(Un-audited)	in '000) 47,223
	(Un-audited) (Rupees	47,223 2,175
Balance as at January 1	(Un-audited) (Rupees 43,918	47,223 2,175 (5,480)
Balance as at January 1 Disbursement during the period / year	(Un-audited) (Rupees 43,918 - (6,729) (6,729)	47,223 2,175 (5,480) (3,305)
Balance as at January 1 Disbursement during the period / year	(Un-audited) (Rupees 43,918	47,223 2,175 (5,480)
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at	(Un-audited) (Rupees 43,918 - (6,729) (6,729) 37,189	47,223 2,175 (5,480) (3,305) 43,918
Balance as at January 1 Disbursement during the period / year Recovery during the period / year	(Un-audited) (Rupees 43,918 - (6,729) (6,729)	47,223 2,175 (5,480) (3,305)
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at	(Un-audited) (Rupecs 43,918 - (6,729) (6,729) 37,189 7,906	47,223 2,175 (5,480) (3,305) 43,918 2,194
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at	(Un-audited) (Rupees 43,918 - (6,729) (6,729) 37,189	47,223 2,175 (5,480) (3,305) 43,918
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate	(Un-audited) (Rupecs 43,918 - (6,729) (6,729) 37,189 7,906	47,223 2,175 (5,480) (3,305) 43,918 2,194
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party	(Un-audited) (Rupees 43,918 (6,729) (6,729) 37,189 7,906	47,223 2,175 (5,480) (3,305) 43,918 2,194
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate	(Un-audited) (Rupees 43,918 - (6,729) (6,729) 37,189 7,906 15	47,223 2,175 (5,480) (3,305) 43,918 2,194 44
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party	(Un-audited) (Rupees 43,918 (6,729) (6,729) 37,189 7,906	47,223 2,175 (5,480) (3,305) 43,918 2,194
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party - associates - other related party	(Un-audited) (Rupees 43,918 - (6,729) (6,729) 37,189 7,906 15	47,223 2,175 (5,480) (3,305) 43,918 2,194 44
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party - associates - other related party Mark-up payable to related party	(Un-audited) (Rupecs 43,918 - (6,729) (6,729) 37,189 7,906 15 50,000 12,500	47,223 2,175 (5,480) (3,305) 43,918 2,194 44 50,000 12,500
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party - associates - other related party Mark-up payable to related party - associates	(Un-audited) (Rupecs 43,918 - (6,729) (6,729) 37,189 7,906 15 50,000 12,500	47,223 2,175 (5,480) (3,305) 43,918 2,194 44 50,000 12,500
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party - associates - other related party Mark-up payable to related party	(Un-audited) (Rupecs 43,918 - (6,729) (6,729) 37,189 7,906 15 50,000 12,500	47,223 2,175 (5,480) (3,305) 43,918 2,194 44 50,000 12,500
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party - associates - other related party Mark-up payable to related party - associates - other related party other related party	(Un-audited) (Rupecs 43,918 - (6,729) (6,729) 37,189 7,906 15 50,000 12,500	47,223 2,175 (5,480) (3,305) 43,918 2,194 44 50,000 12,500
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party - associates - other related party Mark-up payable to related party - associates - other related party Investments in	(Un-audited) (Rupecs 43,918 - (6,729) (6,729) 37,189 7,906 15 50,000 12,500	47,223 2,175 (5,480) (3,305) 43,918 2,194 44 50,000 12,500
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party - associates - other related party Mark-up payable to related party - associates - other related party Investments in - quoted, at market values	(Un-audited) (Rupees 43,918 - (6,729) (6,729) 37,189 7,906 15 50,000 12,500 857 1,722	47,223 2,175 (5,480) (3,305) 43,918 2,194 44 50,000 12,500 2,650 1,302
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party - associates - other related party Mark-up payable to related party - associates - other related party Investments in - quoted, at market values - associates	(Un-audited) (Rupecs 43,918 - (6,729) (6,729) 37,189 7,906 15 50,000 12,500	47,223 2,175 (5,480) (3,305) 43,918 2,194 44 50,000 12,500
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party - associates - other related party Mark-up payable to related party - associates - other related party Investments in - quoted, at market values - associates - unquoted, at cost	(Un-audited) (Rupees 43,918 (6,729) (6,729) 37,189 7,906 15 50,000 12,500 857 1,722	47,223 2,175 (5,480) (3,305) 43,918 2,194 44 50,000 12,500 2,650 1,302
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party - associates - other related party Mark-up payable to related party - associates - other related party Investments in - quoted, at market values - associates - unquoted, at cost - subsidiary companies	(Un-audited) (Rupees 43,918 (6,729) (6,729) 37,189 7,906 15 50,000 12,500 857 1,722 8,313,792 60,000	47,223 2,175 (5,480) (3,305) 43,918 2,194 44 50,000 12,500 2,650 1,302 4,810,857 60,000
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party - associates - other related party Mark-up payable to related party - associates - other related party Investments in - quoted, at market values - associates - unquoted, at cost	(Un-audited) (Rupees 43,918 (6,729) (6,729) 37,189 7,906 15 50,000 12,500 857 1,722	47,223 2,175 (5,480) (3,305) 43,918 2,194 44 50,000 12,500 2,650 1,302

Key management personnel

Key management personnel include the Managing Director, Deputy General Manager / Chief Financial Officer, Head of Corporate Finance & Investment Banking, Head of Risk Management, Head of Capital Markets & Treasury, Head of Compliance, Head of Internal Audit and the Head of Human Resources. Their salaries and other benefits amount to Rs. 14.708 million (March 31, 2011: Rs. 17.127 million) and staff retirement benefits amount to Rs. 2.043 million (March 31, 2011: Rs. 1.140 million).

14. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorised for issue in the Board of Directors meeting held on 12 MAY 2012

15. GENERAL

- 15.1. The figures have been rounded off to nearest thousand rupees.
- 15.2. The JCR-VIS Credit Rating Company Limited has reaffirmed long term credit ratings of AAA (Triple A) and the short term rating of A1+ (A one plus) for the Company. The Pakistan Credit Rating Agency (PACRA) has upgraded the long-term entity rating to AAA (Triple A) and maintained the short term rating at A1+ (A one plus), the highest level.

Chief Financial Officer / Officiating Chief Executive

Director