

PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

(UN AUDITED)

For the three months period ended March 31, 2013

Consolidated Condensed Interim Statement of Financial Position

As at March 31, 2013

	Note	March 31, 2013 (Un -Audited) (Rupees	December 31, 2012 (Audited) in '000)
ASSETS		24 150	22 650
Cash and balances with treasury banks Balances with other banks		24,159 532,744	32,650 712,976
Lendings to financial institutions		552,744	/12,970
Investments	6	26,642,414	24,203,303
Advances	7	4,970,163	5,242,401
Operating fixed assets	7	248,104	252,233
Deferred tax assets		240,104	252,255
Other assets		497,814	361,485
		32,915,398	30,805,048
LIABILITIES Bills payable Borrowings from financial institutions Deposits and other accounts Subordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities NET ASSETS	8 9	- 16,437,028 1,346,050 - 263,751 320,393 18,367,222 14,548,176	- 14,839,975 1,015,429 - - 236,413 364,285 16,456,102 14,348,946
REPRESENTED BY			
Share capital		6,000,000	6,000,000
Reserves		3,285,976	3,285,976
Unappropriated profit		4,710,151	4,498,373
		13,996,127	13,784,349
Surplus on revaluation of 'available-for-sale'		- 7 7	
securities - net of tax	10	552,049	564,597
		14,548,176	14,348,946
CONTINGENCIES AND COMMITMENTS	11		

CONTINGENCIES AND COMMITMENTS

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The annexed notes 1 to 15 form an integral part of these consolidated condensed interim financial statements.

Deputy General Manager / Chief Financial Officer

Director

Chief Executive

Director

Consolidated Condensed Interim Profit and Loss Account - (Un-audited)

For the three months period ended March 31, 2013

	Three months period ended	Three months period ended
	March 31, 2013	March 31, 2012
	(Rupees	in '000)
Mark-up / return / interest earned	561,174	584,169
Mark-up / return / interest expensed	385,806	398,492
Net mark-up / interest income	175,368	185,677
(Reversal of provision) / provision against non-performing advances - net	(1,923)	5,156
(Reversal of provision) against non-performing lending to financial institution	-	(2,822)
(Reversal of provision) / provision for diminution / impairment in the value of investments	(1,056)	34,350
Bad debts written off directly	-	-
	(2,979)	36,684
Net mark-up / interest income after provisions	178,347	148,993
NON MARK-UP / INTEREST INCOME		
Fee, commission and brokerage income	-	228
Dividend income	89,073	70,231
Income from dealing in foreign currencies Gain on sale of securities - net	- 269,944	44,482
Unrealised loss on revaluation of	209,944	44,402
'held-for-trading' securities	(483)	-
Share in results of associates - net	390,987	195,793
Other income	6,961	6,253
Total non mark-up / interest income	756,482	316,987
NON MARK-UP / INTEREST EXPENSES		
Administrative expenses	119,039	99,309
Provision for impairment on fixed assets	-	-
Other charges	-	-
Total non mark-up / interest expenses Extra ordinary / unusual items	119,039	99,309
PROFIT BEFORE TAXATION	815,790	366,671
Taxation	100 712	91 224
- Current - Prior years	108,713	81,234
- Deferred	45,299	4,890
	154,012	86,124
PROFIT AFTER TAXATION	661,778	280,547
Unappropriated profit brought forward	3,388,567	3,871,145
Unappropriated profit carried forward	4,050,345	4,151,692
	Rup	ees
Basic and diluted earning per share		
(On share of Rs. 25,000 each)	2,757	1,169

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Deputy General Manager / Chief Financial Officer

Emindar

Chief Executive



Consolidated Condensed Interim Statement of Comprehensive Income (Un-audited)

For the three months period ended March 31, 2013

-	Three months period ended March 31, 2013 (Rupees in	Three months period ended March 31, 2012 n '000)
Profit for the period	661,778	280,547
Other comprehensive income	-	-
Comprehensive income transferred to equity	661,778	280,547
Component of comprehensive income not transferred to equity		
(Deficit) / surplus on revaluation of 'available-for-sale' securities - net of tax	(30,492)	138,027
Deferred tax on revaluation of 'available-for-sale' securities - net of tax	17,944	4,243
Total Comprehensive Income for the period	649,230	422,817

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Deputy General Manager / Chief Financial Officer

MAN Director

Chief Executive

Director

Consolidated Condensed Interim Statement of Changes in Equity - (Un-audited)

For the three months period ended March 31, 2013

	Share capital	Reserve Statutory	Unappropriated profit	Total
		(Rupees in '000)		
Balance as at January 01, 2012	6,000,000	3,114,865	3,388,567	12,503,432
Profit for the three months period ended March 31, 2012	-	-	280,547	280,547
Other comprehensive income	_	-	-	-
Total comprehensive income	-	-	280,547	280,547
Dividend for the year ended December 31, 2011 @ Rs. 1,500 per share approved subsequently to year end	-	_	(360,000)	(360,000)
Balance as at March 31, 2012	6,000,000	3,114,865	3,309,114	12,423,979
Balance as at January 01, 2013	6,000,000	3,285,976	4,498,373	13,784,349
Profit for the three months period ended March 31, 2013	-	-	661,778	661,778
Other comprehensive income	_	-	-	-
Total comprehensive income	-	-	661,778	661,778
Dividend for the year ended December 31, 2012 @ Rs. 1,875 per share approved subsequent to year end.	-	-	(450,000)	(450,000)
Balance as at March 31, 2013	6,000,000	3,285,976	4,710,151	13,996,127

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Deputy General Manager / Chief Financial Officer

Chief Executive

Directo

Consolidated Condensed Interim Cash Flow Statement (Un-audited)

For the three months period ended March 31, 2013

	March 31, 2013	March 31, 2012
	(Rupees i	in '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	815,790	366,671
Less: Dividend income	89,073	70,231
	726,717	296,440
Adjustments for:		
Depreciation	4,173	4,940
Amortization	2,404	851
Provision for impairment on fixed assets	- (1.022)	-
(Reversal of provision) / Provision against non-performing advances - net	(1,923)	5,156
Recovery of written off advances (Reversal of provision) / provision for diminution / impairment in the value of investments	-	-
(Reversal of provision) / provision for diminution / impairment in the value of investments (Reversal of provision) against non-performing lending to financial institution	(1,056)	34,350 (2,822)
Unrealised loss on revaluation of 'held for trading' securities	483	(2,822)
Share in results of associates - net	(390,987)	(195,793)
Gain on sale of operating fixed assets	(350,507)	(1,219)
Suil of suc of operating fixed assess	(386,906)	(154,537)
	339,811	141,903
Decrease in operating assets		
Lendings to financial institutions	-	2,822
'Held-for-trading' securities	(26,681)	1,378
Advances	274,161	601,199
Others assets (excluding advance taxation)	(123,789)	(51,521)
The second s	123,691	553,878
Increase in operating liabilities	1 505 052	1 000 214
Borrowings from financial institutions Deposits	1,597,053 330,621	1,000,214 864,923
Other liabilities (excluding current taxation)	(43,940)	13,454
Outer naointies (excluding current taxation)	1,883,734	1,878,591
	2,347,236	2,574,372
Income tax paid	(63,406)	(11,691)
Net cash inflow from operating activities	2,283,830	2,562,681
CASH FLOW FROM INVESTING ACTIVITIES Net investment in 'available-for-sale' securities / subsidiaries	(2,051,513)	(2.062.042)
Dividend income	(2,051,513) 31,407	(2,963,942) (454)
Investments in operating fixed assets	(2,447)	(6,668)
Sale proceeds from sale of operating fixed assets	(2,447)	1,216
Net cash outflow from investing activities	(2,022,553)	(2,969,848)
CASH FLOW FROM FINANCING ACTIVITIES	(450,000)	
Dividend paid Net cash outflow from financing activities	(450,000) (450,000)	-
		_
(Decrease) in cash and cash equivalents	(188,723)	(407,167)
Cash and cash equivalents at beginning of the period	745,626	467,419
Cash and cash equivalents at end of the period	556,903	60,252

Deputy General Manager / Chief Financial Officer

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Chief Executive Directo

Notes to the Consolidated Condensed Interim Financial Statements (Un-audited)

For the three months period ended March 31, 2013

1. STATUS AND NATURE OF BUSINESS

- 1.1 Pakistan Kuwait Investment Company (Private) Limited ("the holding company") was incorporated in Pakistan as a Private Limited Company on March 17, 1979. The registered office is situated at 4th Floor, Block 'C', Finance and Trade Centre, Shahrah–e–Faisal, Karachi. The holding company has one representative office in Lahore. The holding company is a 50:50 joint venture between the Governments of Pakistan and Kuwait. The objective of the holding company is to profitably promote industrial investments in Pakistan.
- **1.2** The Group has a 100% owned subsidiary, First Choice Securities Limited (FCSL). FCSL principal business includes equity brokerage, commodity brokerage, equity research and corporate advisory services. FCSL has not started its operations.

2. BASIS OF PRESENTATION

2.1 These financial statements have been prepared based on the format prescribed by the State Bank of Pakistan (SBP) vide BSD Circular Letter No. 2, dated 12 May 2004, BSD Circular letter No. 07, dated 20 April 2010 and IAS 34 "Interim Financial Reporting" and do not include all the information required in the annual financial statements. Accordingly, these financial statements should be read in conjunction with the annual consolidated financial statements of the holding company for the year ended December 31, 2012.

3. STATEMENT OF COMPLIANCE

- **3.1** These financial statements have been prepared in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting", as applicable in Pakistan, provisions of and directives issued under the Companies Ordinance, 1984 and the directives issued by SBP. In case requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984, and directives issued by the SBP have been followed.
- 3.2 The SBP through its BSD Circular letter No. 11 dated September 11, 2002 has deferred the implementation of IAS 39 'Financial Instruments: Recognition and Measurement' and IAS 40 'Investment Property' for Non-Banking Financial Institutions (NBFIs) in Pakistan. Further, SECP has deferred the implementation of IFRS 7 'Financial Instruments: Disclosures' through SRO 411(1)/ 2008. Accordingly, the requirements of these International Financial Reporting Standards (IFRSs) and their respective interpretations issued by International Financial Reporting Interpretations Committee (IFRIC) and Standing Interpretations Committee (SIC), have not been considered in preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.

4. ACCOUNTING POLICIES

The accounting policies adopted for the purpose of these consolidated condensed interim financial statements are the same as those applied in preparation of annual financial statements for the year ended December 31, 2012, except as follows:

The holding company has adopted the following new amended IFRS which became effective during the period.

IAS 12 - Income Taxes (Amendment) - Recovery of Underlying Assets

The adoption of the above amendments did not have any effect on the financial statements.

5. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements of the holding company for the year ended December 31, 2012.

6. INVESTMENTS

6.1 Investments by type

		March 31, 2013]	December 31, 2012	
		(Un-audited)			(Audited)	
	Held by the Group	Given as collateral	Total	Held by the Group	Given as collateral	Total
			(Rupees in	000)		
Held for trading securities						
Shares of listed companies	33,091	-	33,091	6,410	-	6,410
Available-for-sale securities						
Market treasury bills	3,355,747	12,326,547	15,682,294	2,596,379	10,684,921	13,281,300
Pakistan Investment Bonds	1,150,748	-	1,150,748	1,642,868	-	1,642,868
Shares of listed companies	2,018,379	-	2,018,379	1,801,711	-	1,801,711
Shares of unlisted companies	109,826	-	109,826	127,686	-	127,686
Listed preference shares	55,029	-	55,029	55,029	-	55,029
Listed term finance certificates	50,176	-	50,176	82,037	-	82,037
Unlisted term finance certificates	608,168	-	608,168	608,168	-	608,168
	7,348,073	12,326,547	19,674,620	6,913,878	10,684,921	17,598,799
Associates	6,860,066	-	6,860,066	6,479,283	-	6,479,283
Total investments - at cost	14,241,230	12,326,547	26,567,777	13,399,571	10,684,921	24,084,492
Less: Provision for diminution /						
impairment in the value of investments	(157,714)	-	(157,714)	(158,273)	-	(158,273)
Total investments - net of provisions	14,083,516	12,326,547	26,410,063	13,241,298	10,684,921	23,926,219
(Deficit) on revaluation of						
'held-for-trading' securities	(483)	-	(483)	(25)	-	(25)
Surplus / (deficit) on revaluation			/	、- <i>/</i>		/
of 'available-for-sale' securities	250,083	(17,249)	232,834	267,436	9,673	277,109
Total investments	14,333,116	12,309,298	26,642,414	13,508,709	10,694,594	24,203,303

7. ADVANCES

	2013 20	iber 31,)12 lited)
In Pakistan		
Advances	5,308,303 5,5	567,283
Net investment in finance leases	1,296,679 1,3	311,860
	6,604,982 6,8	379,143
Provision for non-performing advances	(1,634,819) (1,6	536,742)
Advances - net of provision	4,970,163 5,2	242,401

7.1 Advances include Rs.1,768.271 million (December 31, 2012: Rs 1,771.283 million) which have been placed under non-performing status as detailed below:

	Category of classification	Domestic	Overseas	Total	Provision Required	Provision Held
				(Rupees in	-	
	Substandard	-	-	-	-	-
	Doubtful	266,903	-	266,903	133,451	133,451
	Loss	1,501,368	-	1,501,368	1,501,368	1,501,368
		1,768,271	-	1,768,271	1,634,819	1,634,819
7.2	Particulars of provision for non-performing	ng advances - sp	ecific		March 31,	December 31,
				Note	2013	2012
					(Un-audited)	(Audited)
					(Rupees	. ,
	Opening balance				1,636,742	1,577,790
	Charge for the period				-	83,074
	Reversals				(1,923)	(24,122)
					(1,923)	58,952
	Amounts written off against provisions				-	
	Closing balance				1,634,819	1,636,742
8.	BORROWINGS FROM FINANCIAL IN	STITUTIONS				
0.		01110110			March 31,	December 31,
					2013	2012
					(Un-audited)	(Audited)
	Secured				(Rupees	in '000)
	Repurchase agreement borrowings - Govern	ment securities		8.1	12,318,813	10,694,704
	Borrowing from SBP under LTF-EOP			8.2	64,253	71,899
	Borrowing from SBP under LTFF			<i>8.3</i>	287,519	305,285
	Borrowing from SBP under FFSAP			8.4	16,443	18,087
	Term Finance Facility			8.5	3,750,000	3,750,000
					16,437,028	14,839,975

- **8.1** The holding company has arranged borrowings from various financial institutions against sale and repurchase of government securities. The mark-up on these finances ranges between 9.20 to 9.50 (December 31, 2012: 8.25 to 9.25) percent per annum with maturity of one day to twenty nine days (December 31, 2012 : two days to four days).
- 8.2 In order to facilitate the export oriented projects, SBP has introduced a scheme to refinance the fixed term loan availed from Banks / DFIs. A one time swap facility option under the Scheme (LTF-EOP) has been extended to textile sector for import of plant and machinery, allowed by the State Bank of Pakistan through their SMED Circular No.19 of 2006. The loan is repayable over a maximum period of 7.5 years from the date of first disbursement with mark-up payable at maximum of 5 percent per annum
- **8.3** This represents Long Term Finance Facility (LTFF) on concessional rates to promote industrial growth leading to exports. The loans availed under the facility shall be repayable within a maximum period of ten years including maximum grace period of two years with mark-up payable at maximum of 10.10 percent per annum. SBP allocates an overall yearly limit under the facility to individual PFI. The sanctioned limit was Rs. 500 million.

- 8.4 This represents Financing Facility for Storage of Agricultural Produce (FFSAP) on concessional rates to develop the agricultural produce marketing and enhance storage capacity. The loans availed under the facility shall be repayable within a maximum period of seven years including a maximum grace period of six months with mark-up payable at maximum of 6.50 percent per annum. SBP allocates an overall vearly limit to individual PFI. The sanctioned limit was Rs. 500 million.
- **8.5** The holding company has availed Long Term Finance facilities from two banks. The interest rates on these facilities range from 9.81 to 10.00 percent per annum (December 31, 2012: 9.96 and 10.70 percent per annum) with maturities between November 29, 2014 and October 1, 2015 (December 31, 2012: November 29, 2014 and October 1, 2015).

9.	DEPOSITS AND OTHER ACCOUNTS	Note	March 31, December 31, 2013 2012 (Un-audited) (Audited) (Rupees in '000)		
	Certificates of investment (COIs) / deposits	9.1	1,346,050 1,346,050	1,015,429 1,015,429	

9.1 The profit rates on these COIs / deposits range between 8.80 and 12.25 (December 31, 2012: 9.20 and 12.25) percent per annum. The COIs / deposits are due for maturity between April 02, 2013 and March 22, 2015 (December 31, 2012: January 04, 2013 and March 22, 2015).

10.	SURPLUS ON REVALUATION OF 'AVAILABLE-FOR-SALE' SECURITIES-NET OF TAX	March 31, 2013 (Un-audited) (Rupees	December 31, 2012 (Audited) in '000)
	Federal government securities	10,372	88,245
	Shares of listed companies	222,157	188,422
	Listed term finance certificate	306	441
	Share of surplus on revaluation held by associates	379,107	365,326
		611,942	642,434
	Deferred Tax	(59,893)	(77,837)
		552,049	564,597

11. CONTINGENCIES AND COMMITMENTS

11.1 Other contingencies

- **11.1.1** Letter of comfort issued
- **11.1.2** There is no change in the status of other contingencies as disclosed in note 19.1 of the financial statements for the year ended December 31, 2012.

64,000

December 31,

2012

(Audited)

March 31,

2013

(Un-audited)

11.2 Other commitments

	(Rupees in '000)		
Commitment - acquisition of software Undisbursed sanctions for financial assistance in the	5,868	6,718	
form of loans and advances	1,500,000	403,208	
	1,505,868	409,926	

12. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows :

	Corporate Finance	Treasury	Investment Banking (Rupees in	Capital Markets '000)	Others	Total
Three months period ended March 31, 2013 -	(Un-audited)					
Total income - gross	274,953	422,759	-	615,612	4,815	1,318,139
Total mark-up / return / interest expense	(98,894)	(286,912)	-	-	-	(385,806)
Segment provision / impairment /						
unrealised gains	2,979	-	-	(483)	-	2,496
	(95,915)	(286,912)	-	(483)	-	(383,310)
Net operating income	179,038	135,847	-	615,129	4,815	934,829
Administrative expenses and other charges						(119,039)
Profit before taxation						815,790
Three months period ended March 31, 2013						
Segment assets - net	6,047,575	17,292,006	-	8,261,943	1,313,874	32,915,398
Segment non-performing loans	1,768,271	-	-		-	1,768,271
Segment provision required and held	1,634,819	-	-		-	1,634,819
Segment liabilities	4,201,250	13,664,863	-	-	501,109	18,367,222
Segment return on net assets (ROA) % *	16.39%	10.13%	-	27.72%	1.25%	-
Segment cost of funds (%) *	9.38%	9.95%	-	-	-	-

* Based on daily average assets and funds. Return / cost has been annualized for rates.

Corporate Finance	Treasury	Investment Banking	Capital Markets	Others	Total
		(Rupees in '0	00)		

Three months period ended March 31, 2012 - (Un-Audited)

	- (01111441004)					
Total income - gross	249,085	339,111	228	306,886	5,846	901,156
Total mark-up / return / interest expense	(60,148)	(338,344)	-	-	-	(398,492)
Segment provision / impairment /						
unrealised losses	(5,210)	2,821	-	(34,295)	-	(36,684)
	(65,358)	(335,523)	-	(34,295)	-	(435,176)
Net operating income	183,727	3,588	228	272,591	5,846	465,980
Administrative expenses and						
other charges						(99,309)
Profit before taxation						366,671
Year ended December 31, 2012 - (Audited)						
Segment assets - net	6,327,172	15,246,503	-	7,661,506	1,569,867	30,805,048
Segment non-performing loans	1,771,283	-	-	-	-	1,771,283
Segment provision required and held	1 636 742	1 _ 11	_	_	_	1 636 742

Segment non-performing loans	1,771,283	-	-	-	-	1,771,283
Segment provision required and held	1,636,742	-	-	-	-	1,636,742
Segment liabilities	4,225,806	11,710,134	-	-	520,162	16,456,102
Segment return on net assets (ROA) %	13.07%	11.99%	-	14.17%	1.27%	-
Segment cost of funds (%)	10.91%	11.73%	-	-	-	-

Under the holding company policy, capital market department assets are financed through equity funds.

13. RELATED PARTY TRANSACTIONS

The Group has related party relationship with its associates, associated undertakings, subsidiary company, employee benefit plans, key management personnel and its directors.

The Group enters into transactions with related parties in the normal course of business. These transactions were carried out on commercial terms and at market rates.

	Three months period ended March 31, 2013 (Un-audited) (Rupees	Three months period ended March 31, 2012 (Un-audited) in '000)
Expenses charged to an associate	4,234	4,125
Expenses charged by - associates - other related party	188 4,098	331 4,023
Dividend income from related parties	-	-
Mark-up earned on bank deposit with an associate	106	67
Mark-up earned on loans and advances - key management personnel Mark-up expense on COIs of related parties - associates - other related party	237 863 76	181 1,546 419
Gain on sale of shares of an associate	72,976	
Contribution made to provident fund Contribution made to gratuity fund	4,077	4,111 3,858
	March 31, 2013 (Un-audited) (Rupees	December 31, 2012 (Audited) in '000)
Loans and advances to key management personnel Balance as at January 1 Disbursement during the period / year Recovery during the period / year	2013 (Un-audited) (Rupees 38,062 - (904)	2012 (Audited) in '000) 43,918 12,716 (18,572)
Balance as at January 1 Disbursement during the period / year	2013 (Un-audited) (Rupees 38,062	2012 (Audited) in '000) 43,918 12,716
Balance as at January 1 Disbursement during the period / year Recovery during the period / year	2013 (Un-audited) (Rupees 38,062 - (904) (904)	2012 (Audited) in '000) 43,918 12,716 (18,572) (5,856)
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at	2013 (Un-audited) (Rupees 38,062 - (904) - (904) 37,158	2012 (Audited) in '000) 43,918 12,716 (18,572) (5,856) 38,062
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate	2013 (Un-audited) (Rupees 38,062 (904) (904) 37,158 28,948	2012 (Audited) in '000) 43,918 12,716 (18,572) (5,856) 38,062 8,474
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party - associates	2013 (Un-audited) (Rupees 38,062 - (904) <u>(904)</u> 37,158 28,948 40 35,000	2012 (Audited) in '000) 43,918 12,716 (18,572) (5,856) 38,062 8,474 40 35,000

Key management personnel

Key management personnel include the Managing Director, Deputy General Manager / Chief Financial Officer, Head of Corporate Finance & Investment Banking, Head of Risk Management, Head of Capital Markets & Treasury, Head of Compliance, Head of Internal Audit and the Head of Human Resources. Their salaries and other benefits amount to Rs. 20.476 million (March 31, 2012: Rs. 14.708 million) and staff retirement benefits amount to Rs. 2.251 million (March 31, 2012: Rs. 2.043 million).

14. DATE OF AUTHORISATION FOR ISSUE

These consolidated condensed interim financial statements were authorised for issue in the Board of Directors meeting held on April 24, 2013.

15. GENERAL

- **15.1.** The figures have been rounded off to nearest thousand rupees.
- **15.2.** The JCR-VIS Credit Rating Company Limited has reaffirmed long term credit ratings of AAA (Triple A) and the short term rating of A1+ (A one plus) for the holding company. The Pakistan Credit Rating Agency (PACRA) has also maintained the long-term entity rating to AAA (Triple A) and the short term rating at A1+ (A one plus).

Deputy General Manager / Chief Financial Officer

Chief Executive

