

PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

For the half year ended June 30, 2014



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Independent Auditors' Review Report to the Members of Pakistan Kuwait Investment Company (Private) Limited

Introduction

We have reviewed the accompanying condensed interim statement of financial position of Pakistan Kuwait Investment Company (Private) Limited ("the Company") as at June 30, 2014, and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the accounts for the six-month period then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of the condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for Interim Financial Reporting. Our responsibility is to express a conclusion on the condensed interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for Interim Financial Reporting.

Other Matters

The figures for the quarter ended June 30, 2014 in the condensed interim profit and loss account and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

The financial statements of the Company for the year ended December 31, 2013 and six months period ended June 30, 2013 were audited / reviewed by another firm of chartered accountants who have expressed unmodified opinion / conclusion dated January 27, 2014 and August 26, 2013 thereon respectively.

Date: August 25, 2014

Karachi

KPMG Taseer Hadi & Co. Chartered Accountants

Syed Iftikhar Anjum

KPRO Tosser Hard & Co., a Partnership firm registered in Patieta and a member firm of the KPMS metwork of independent member firms afflighted with KPMS international Cooperative CRSMS international 1, a Swiss series.

Pakistan Kuwait Investment Company (Private) Limited Condensed Interim Statement of Financial Position

As at June 30, 2014

ASSETS	Note	June 30, 2014 (Un -Audited) (Rupees	December 31, 2013 (Audited) in '000)
Cash and balances with treasury banks		52,115	30,795
Balances with other banks		9,635	27,561
Lendings to financial institutions	6	154,266	5,824,062
Investments	7	19,545,435	11,886,802
Advances	8	4,022,172	3,772,490
Operating fixed assets		195,108	203,854
Deferred tax assets		· -	-
Other assets		691,713	545,733
		24,670,444	22,291,297
LIABILITIES Bills payable Borrowings from financial institutions Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities NET ASSETS	9 10	6,057,994 402,243 - 397,163 487,065 7,344,465 17,325,979	5,042,353 349,680 - 256,857 373,302 6,022,192 16,269,105
REPRESENTED BY			
Share capital		6,000,000	6,000,000
Reserves		3,553,438	3,553,438
Unappropriated profit		6,856,251	6,126,502
		16,409,689	15,679,940
Surplus on revaluation of 'available-for-sale'			_
securities - net of tax	11	916,290	589,165
		17,325,979	16,269,105
CONTINGENCIES AND COMMITMENTS	12		

The annexed notes 1 to 16 form an integral part of the condensed interim financial information.

KINGTI

Chief Executive

Pakistan Kuwait Investment Company (Private) Limited Condensed Interim Profit and Loss Account - (Un-audited)

For the half year ended June 30, 2014

For the man year enace sune 50, 2014	Mata	Quarter ended	Half year ended	Quarter ended	Half year ended
	Note		80, 2014	June 30	
			(Rupees in		,
Mark-up / return / interest earned		372,280	741,583	512,347	1,073,521
Mark-up / return / interest expensed		180,020	343,881	338,360	724,166
Net mark-up / interest income		192,260	397,702	173,987	349,355
Reversal of provision against non-performing loans and advances - net		(8,483)	(17,102)	(24,670)	(26,593)
Reversal of provision for diminution / impairment in the value of investments		(85)	(616)	440	(616)
Bad debts written off directly		(0.7(0)	(15.510)	- (24.220)	(27.200)
Net mark-up / interest income after provisions		(8,568) 200,828	(17,718) 415,420	(24,230) 198,217	(27,209) 376,564
		200,020	415,420	170,217	370,304
NON MARK-UP / INTEREST INCOME Fee, commission and brokerage income		412	1,162	-	-
Dividend income		50,964	122,125	9,575	98,648
Income from dealing in foreign currencies			-		-
Gain on sale of securities		105,543	302,950	113,255	383,199
Unrealised (loss) / gain on revaluation of 'held-for-trading' securities		(1,441)	(2,947)	483	_
Share in results of associates - net	7.2	571,610	1,032,938	479,452	870,439
Other income		8,030	14,622	6,862	13,823
Total non mark-up / interest income		735,118	1,470,850	609,627	1,366,109
NON MARK-UP / INTEREST EXPENSES					
Administrative expenses		83,873	226,992	111,159	230,198
Other charges Total non mark-up / interest expenses		83,873	226,992	- 111,159	230,198
Extra ordinary / unusual items		-	-	-	-
PROFIT BEFORE TAXATION		852,073	1,659,278	696,685	1,512,475
Taxation - Current		88,401	180,107	79,313	188,026
- Prior years		I			-
- Deferred		38,386	74,422	27,095	72,394
PROFIT AFTER TAXATION		126,787 725,286	254,529 1,404,749	106,408 590,277	260,420 1,252,055
AND IN IDA IMMINION		123,200			
Basic and diluted earning per share			Kupees		
(On share of Rs. 25,000 each)		3,022	5,853	2,459	5,217

The annexed notes 1 to 16 form an integral part of the condensed interim financial information.

KINGTI

Deputy General Manager / Chief Financial Officer

Director

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Pakistan Kuwait Investment Company (Private) Limited

Condensed Interim Statement of Comprehensive Income (Un-audited) For the half year ended June 30, 2014

	Note	Quarter ended	Half year ended	Quarter ended	Half year ended
		June 30), 2014 (Rupees i	June 30	
			(Kupees i	n 000)	.
Profit for the period		725,286	1,404,749	590,277	1,252,055
Other comprehensive income					
Not to be reclassified to profit and loss account in subsequent periods					
Remeasurement of defined benefit plan		-	-	-	-
Comprehensive income transferred to equity		725,286	1,404,749	590,277	1,252,055
Component of comprehensive income not transferred to equity					
Share of other comprehensive income of associates	7.2	247,063	488,193	(128,731)	(114,950)
Deferred tax on share of other comprehensive income of associates		(23,761)	(48,177)	9,676	8,089
(Deficit) / surplus on revaluation of 'available for sale' securities		(73,302)	(95,190)	247,206	202,933
Deferred tax on (deficit) / surplus on revaluation of 'available-for-sale' securities		11,558	(17,701)	(34,884)	(15,353)
Total comprehensive income for the period		886,844	1,731,874	683,544	1,332,774

The annexed notes 1 to 16 form an integral part of the condensed interim financial information.

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Pakistan Kuwait Investment Company (Private) Limited

Condensed Interim Statement of Changes in Equity - (Un-audited)

For the half year ended June 30, 2014

	Share capital	Reserve Statutory	Unappropriated profit	Total
		(Rupees	in '000)	
Balance as at January 01, 2013	6,000,000	3,285,976	4,490,626	13,776,602
Profit for the half year ended June 30, 2013	-	-	1,252,055	1,252,055
Other comprehensive income	-	-	-	-
Total comprehensive income	-	-	1,252,055	1,252,055
Transactions with the owners of the Company				
Dividend for the year ended December 31, 2012 @ Rs. 1,875 per share approved subsequent to year end	-	-	(450,000)	(450,000)
Balance as at June 30, 2013	6,000,000	3,285,976	5,292,681	14,578,657
Balance as at January 01, 2014	6,000,000	3,553,438	6,126,502	15,679,940
Profit for the half year ended June 30, 2014	-	-	1,404,749	1,404,749
Other comprehensive income	-	_	_	-
Total comprehensive income	-	-	1,404,749	1,404,749
Transactions with the owners of the Company				
Dividend for the year ended December 31, 2013 @ Rs. 2,812.5 per share approved subsequent to year end	-	-	(675,000)	(675,000)
Balance as at June 30, 2014	6,000,000	3,553,438	6,856,251	16,409,689

The annexed notes 1 to 16 form an integral part of the condensed interim financial information.

KPMGTI

Deputy General Manager / Chief Financial Officer

Director

Chief Executive

Pakistan Kuwait Investment Company (Private) Limited Condensed Interim Cash Flow Statement (Un-audited)

For the half year ended June 30, 2014

	June 30, 2014 (Rupees in	June 30, 2013 1 '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	1,659,278	1,512,475
Less: Dividend income	122,125	98,648
	1,537,153	1,413,827
Adjustments for:		
Depreciation	5,951	8,098
Amortization	6,372	5,033
Reversal of provision against non-performing loans and advances - net	(17,102)	(26,593)
Reversal of provision for diminution / impairment in the value of investments	(616)	(616)
Unrealised loss on revaluation of 'held for trading' securities	2,947	-
Share in results of associates - net	(1,032,938)	(870,439)
Gain on disposal of operating fixed assets	(1,927)	- (004.517)
	(1,037,313)	(884,517)
Decrease in operating assets	499,840	529,310
Lendings to financial institutions	5,669,796	
'Held-for-trading' securities	(96,563)	6,410
Advances	(232,580)	260,147
Others assets (excluding advance taxation)	(278,413)	18,857
onlors assets (chorading advance tandion)	5,062,240	285,414
Increase / (decrease) in operating liabilities	-,,	
Borrowings from financial institutions	1,015,641	(6,686,780)
Deposits and other accounts	52,563	(412,490)
Other liabilities (excluding current taxation)	113,763	(56,462)
	1,181,967	(7,155,732)
	6,744,047	(6,341,008)
Income tax paid	(46,208)	(89,530)
Net cash inflow / (outflow) from operating activities	6,697,839	(6,430,538)
CASH FLOW FROM INVESTING ACTIVITIES		
Net investment in 'available-for-sale' securities	(6,247,917)	6,436,931
Net investment in associates	(33,506)	27,367
Net investment in 'held-to-maturity' securities	(7,448)	(103,321)
Dividend income received	271,075	98,871
Investments in operating fixed assets	(3,576)	17,801
Sale proceeds of operating fixed assets	1,927	-
Net cash (outflow) / inflow from investing activities	(6,019,445)	6,477,649
CASH FLOW FROM FINANCING ACTIVITIES		
Dividend paid	(675,000)	(450,000)
Net cash used in financing activities	(675,000)	(450,000)
Increase / (decrease) in cash and cash equivalents	3,394	(402,889)
Cash and cash equivalents at beginning of the period	58,356	745,626
Cash and cash equivalents at end of the period	61,750	342,737

The annexed notes 1 to 16 form an integral part of the condensed interim financial information.

KPMGTIL

Deputy General Manager / Chief Financial Officer

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Pakistan Kuwait Investment Company (Private) Limited

Notes to the Condensed Interim Financial Information (Un-audited)

For the half year ended June 30, 2014

1. STATUS AND NATURE OF BUSINESS

1.1 Pakistan Kuwait Investment Company (Private) Limited ("the Company") was incorporated in Pakistan as a Private Limited Company on March 17, 1979. The registered office is situated at 4th Floor, Block 'C', Finance and Trade Centre, Shahrah-e-Faisal, Karachi. The Company has one representative office in Lahore. The Company is a 50:50 joint venture between the Governments of Pakistan and Kuwait. The objective of the Company is to profitably promote industrial investments in Pakistan.

2. BASIS OF PRESENTATION

- 2.1 The condensed interim financial information has been prepared based on the format prescribed by the State Bank of Pakistan (SBP) vide BSD Circular Letter No. 2, dated 12 May 2004, BSD Circular letter No. 07, dated 20 April 2010 and IAS 34 "Interim Financial Reporting" and do not include all the information required in the annual financial statements. Accordingly, the condensed interim financial information should be read in conjunction with the annual consolidated financial statements of the Company for the year ended December 31, 2013.
- 2.2 The condensed interim financial information is the only set of financial information prepared by the Company consequent to the disposal of its subsidiary First Choice Securities Limited (FCSL) in 2013, in which associates are accounted for based on the equity method in accordance with IAS 28 'Investment in Associates'. Previously, the Company prepared unconsolidated and consolidated financial statements, where associates were accounted for at cost in unconsolidated and on equity method in consolidated financial statements. For comparison purposes, relevant figures have been taken from the consolidated financial statements as at December 31, 2013 for statement of financial position and June 30, 2013 for profit and loss items.

3. STATEMENT OF COMPLIANCE

- 3.1 The condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting" as applicable in Pakistan, provisions of and directives issued under the Companies Ordinance, 1984 and the directives issued by SBP. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 and directives issued by the SBP have been followed.
- 3.2 The SBP through its BSD Circular letter No. 11 dated September 11, 2002 has deferred the implementation of IAS 39 'Financial Instruments: Recognition and Measurement' and IAS 40 'Investment Property' for Non-Banking Financial Institutions (NBFIs) in Pakistan. Further, SECP has deferred the implementation of IFRS 7 Financial Instruments: Disclosures' through SRO 411(1)/ 2008. Accordingly, the requirements of these International Financial Reporting Standards (IFRSs) and their respective interpretations issued by International Financial Reporting Interpretations Committee (IFRIC) and Standing Interpretations Committee (SIC), have not been considered in preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.

4. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are consistent with those applied in preparation of consolidated financial statements for the year ended December 31, 2013.

5. FINANCIAL RISK MANAGEMENT / JUDGEMENTS AND ESTIMATES

The financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements of the Company for the year ended December 31, 2013.

In preparing this interim financial information, management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 31 December 2013.

6.	LENDINGS TO FINANCIAL INS	FITUTIONS				Note	June 30, 2014 (Un-audited) (Rupee	December 31, 2013 (Audited) s in '000)
	Repurchase agreement lendings (Rev	erse Repo)				6.1	154,266 154,266	5,824,062 5,824,062
6.1	Securities held as collateral against lendings to financial institutions	Note	Held by the Company	June 30, 2014 Further given as collateral	Total	Held by the Company	December 31, 20 Further given as collateral	Total
	Pakistan Investment Bond	6.1.1	154,266	-	154,266	<u>-</u>	-	-
	Market Treasury Bills	6.1.1		-		5,824,062	-	5,824,062

6.1.1 This represents lending to a financial institution against purchase and resale of government securities. Market value of these securities as at June 30, 2014 amounted to Rs. 154.8 million (December 31, 2013: 5,821 million). The markup on this lending is 8.00 (December 31, 2013: 9.95 and 10.00) percent per annum with maturity of two (December 31, 2013: two to nine) days.

7. INVESTMENTS

7.2

Share in surplus on revaluation / reserves of associates

Dividends received from associates

Investments at end of period / year

Share of profit from associates recognized in income statement

7.1 Investments by type

			June 30, 2014			December 31, 20	13
	Note		(Un-audited)			(Audited)	
		Held by the	Given as	Total	Held by the	Given as	T-4-1
		Company	collateral	Total	Company	collateral	Total
				(Rupees in			
Held for trading securities				(===-	/		
Shares of listed companies		96,563	_	96,563	_	_	_
shares of fisted companies		70,505	-	70,505			
Available for sale securities							
Market treasury bills		480,597	-	480,597	-	-	-
Pakistan investment bonds		4,602,150	1,232,566	5,834,716	902,893	-	902,893
Shares of listed companies		2,975,185	-	2,975,185	2,375,294	-	2,375,294
Shares of unlisted companies		109,847	-	109,847	110,501	-	110,50
Listed preference shares		55,029	-	55,029	55,029	-	55,029
Listed sukuk		236,375	-	236,375	-	-	-
Unlisted term finance certificates		607,823	-	607,823	607,938	-	607,938
		9,067,006	1,232,566	10,299,572	4,051,655	-	4,051,655
TT-13 4 4							
Held to maturity securities							
Unlisted Preference Shares		117,745	-	117,745	110,297	-	110,297
Associates	7.2	8,758,295	-	8,758,295	7,354,069	-	7,354,069
Total investments - at cost		18,039,609	1,232,566	19,272,175	11,516,021	-	11,516,02
Provision for diminution /							
impairment in the value of investments		(138,404)	-	(138,404)	(139,020)	-	(139,020
Total investments - net of provisions		17,901,205	1,232,566	19,133,771	11,377,001	-	11,377,00
Deficit on revaluation of							
'held for trading' securities		(2,947)	_	(2,947)	_	_	_
Surplus on revaluation of		(2,741)	-	(2,747)			
'available for sale' securities		403,567	11,044	414,611	509,801	-	509,80
Total investments		18,301,825	1,243,610	19,545,435	11,886,802	-	11,886,802
						Half year ended	Half year ended
						June 30,	June 30,
						2014	2013
						(Un-audited)	(Un-audited)
						(Rupees	in '000)
Movement in investments in associates						_	
Investments at beginning of the period / year						7,354,069	6,479,283
Disposal of investment in associates						(65,478)	(27,367
Investment in associate						98,984	(27,307
myesiment in associate						70,704	-

June 30, 2014

December 31, 2013

488,193

1,032,938

(150,411)

8,758,295

(114,950)

870,439

7,207,405

7.4 The cost of investment in associates as at June 30, 2014 amounted to Rs. 2,064 million (December 31, 2013: Rs 1,992 million). Share in results of associates recorded under equity method of accounting, net of dividend and income taxes amounted to Rs 739 million (June 30, 2013: 776 million).

8.	ADVANCES	Note	June 30, 2014 (Un-audited) (Rupees	December 31, 2013 (Audited) in '000)
	In Pakistan Advances Net investment in finance leases		4,701,160 1,037,676 5,738,836	4,353,948 1,152,308 5,506,256
	Provision for non-performing advances Advances - net of provision	8.2	(1,716,664) 4,022,172	(1,733,766) 3,772,490

^{7.3} For equity accounting purposes, the financial information of associates are taken as of March 31, 2014, being the latest available financial information.

8.1 Advances include Rs.1,974.473 million (December 31, 2013: Rs 1,992.396 million) which have been placed under non-performing status as detailed below:

	Category of classification	Domestic	Overseas	Total	Provision Required	Provision Held
				(Rupees in	'000'	
	Substandard	-	-	-	-	-
	Doubtful	515,617	-	515,617	257,808	257,808
	Loss	1,458,856		1,458,856	1,458,856	1,458,856
		1,974,473	<u> </u>	1,974,473	1,716,664	1,716,664
					Half year ended	Year ended
8.2	Particulars of provision for non-performing	na odvonece - e	nacific		June 30,	December 31,
0.2	rarticulars of provision for non-performin	ig auvances - s	pecnic	Note	2014	2013
				Note	(Un-audited)	(Audited)
						` /
					(Rupees i	III (100)
	Opening balance				1,733,766	1,636,742
	Charge for the period / year					142,082
	Reversals for the period / year				(17,102)	(45,058)
					(17,102)	97,024
	Amounts written off against provisions					
	Closing balance				1,716,664	1,733,766
9.	BORROWINGS FROM FINANCIAL INS	ETITITIONS			June 30,	December 31,
9.	DORROWINGS FROM FINANCIAL IN	51110110NS			2014	2013
	Secured				(Un-audited)	(Audited)
	Secureu				(Rupees i	
					(Rupces)	iii 000)
	Repurchase agreement borrowings - Government	nent securities		9.1	1,228,047	-
	Borrowing from SBP under LTF-EOP			9.2	39,129	49,948
	Borrowing from SBP under LTFF			9.3	187,663	227,606
	Borrowing from SBP under FFSAP			9.4	13,155	14,799
	Term Finance Facility			9.5	4,500,000	4,750,000
	Unsecured					
	Murabaha			9.6	90,000	
					6,057,994	5,042,353

- **9.1** The Company has arranged borrowing from financial institutions against sale and repurchase of government securities. The mark-up on these finances range between 9.65 to 9.90 percent per annum (December 31, 2013: Nil) with maturity of four days (December 31, 2013: Nil).
- 9.2 In order to facilitate the export oriented projects, SBP has introduced a scheme to refinance the fixed term loan availed from Banks / DFIs. A one time swap facility option under the Scheme (LTF-EOP) has been extended to textile sector for import of plant and machinery, allowed by the SBP through their SMED Circular No.19 of 2006. The loan is repayable over a maximum period of 7.5 years from the date of first disbursement with mark-up payable at maximum of 5 percent per annum. The sanctioned limit was Rs. 1 000 million.
- 9.3 This represents Long Term Finance Facility (LTFF) on concessional rates to promote industrial growth leading to exports. The loans availed under the facility shall be repayable within a maximum period of ten years including maximum grace period of one and a half years with mark-up payable at maximum of 10.10 percent per annum. SBP allocates an overall yearly limit under the facility to individual Participating Financial Institution (PFI). The sanctioned limit was Rs. 500 million.

- 9.4 This represents Financing Facility for Storage of Agricultural Produce (FFSAP) on concessional rates to develop the agricultural produce marketing and enhance storage capacity. The loans availed under the facility shall be repayable within a maximum period of seven years including a maximum grace period of six months with mark-up payable at maximum of 6.50 percent per annum. SBP allocates an overall vearly limit to individual PFI. The sanctioned limit was Rs. 500 million.
- 9.5 The Company has availed Long Term Finance facilities from two banks. The interest rates on these facilities range from 10.66 to 10.73 percent per annum (December 31, 2013: 9.93 and 10.59 percent per annum) with maturities between November 29, 2014 and June 25, 2018 (December 31, 2013: November 29, 2014 and June 25, 2018).
- **9.6** This represents finance obtained from an Islamic bank. The profit rate on the finance is 10.00 (December 31, 2013: Nil) percent per annum with maturity on July 04, 2014 (December 31, 2013: Nil).

		Note	June 30,	December 31,
10.	DEPOSITS AND OTHER ACCOUNTS		2014	2013
			(Un-audited)	(Audited)
			(Rupee	s in '000)
	Certificates of investment (COIs) / deposits	10.1	402,243	349,680

The profit rates on these COIs / deposits range between 9.70 and 12.25 (December 31, 2013: 8.75 and 12.25) percent per annum. The COIs / deposits are due for maturity between July 03, 2014 and June 26, 2015 (December 31, 2013: January 03, 2014 and March 22, 2015).

		June 30,	December 31,
11.	SURPLUS ON REVALUATION OF 'AVAILABLE-FOR-SALE' SECURITIES - NET	2014	2013
	OF TAX	(Un-audited)	(Audited)
	9 	(Rupees	in '000)
	Federal government securities	(6,918)	2
	Shares of listed companies	420,379	509,799
	Listed sukuk	1,151	-
	Share of surplus on revaluation held by associates	610,187	121,994
		1,024,799	631,795
	Deferred Tax	(108,509)	(42,630)
		916,290	589,165

12. CONTINGENCIES AND COMMITMENTS

12.1 Other contingencies

There is no change in the status of other contingencies as disclosed in note 19.1 of the consolidated financial statements for the year ended December 31, 2013.

12.2	Other commitments	June 30,	December 31,
		2014	2013
		(Un-audited)	(Audited)
		(Rupees	in '000)
	Commitment - acquisition of software	4,068	5,218
	Undisbursed sanctions for financial assistance in the		
	form of loans and advances	1,309,604	3,060,355
		1,313,672	3,065,573

13. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows :

	Corporate Finance	Treasury	Investment Banking (Rupees in	Capital Markets '000)	Others	Total
Half year ended June 30, 2014 - (Un-audited)	1					
Total income - gross	465,474	419,255	1,162	1,315,200	14,289	2,215,380
Total mark-up / return / interest expense	(253,975)	(89,906)	-	-	- 1	(343,881)
Segment provision / impairment /						` , , ,
unrealised gain / losses	17,718	-	-	(2,947)	-	14,771
	(236,257)	(89,906)	-	(2,947)		(329,110)
Net operating income	229,217	329,349	1,162	1,312,253	14,289	1,886,270
Administrative expenses and						
other charges					_	(226,992)
Profit before taxation					=	1,659,278
Half year ended June 30, 2014 - (Un-audited)	1					
Segment assets - net	5,658,503	6,626,802		10,972,215	1,412,924	24,670,444
Segment non-performing loans	1,974,473	-	-	-	-	1,974,473
Segment provision required and held	1,716,664	-	-	_	_	1,716,664
Segment liabilities	4,815,129	1,720,289	-	_	809,047	7,344,465
Segment return on net assets (ROA) % *	15.33%	10.99%	-	38.33%	2.02%	-
	10.23%	10.94%	_		_	-
Segment cost of funds (%) * * Based on daily average assets and funds. Retu	<u> </u>		rates.			
	urn / cost has been Corporate Finance	n annualized for a	Investment Banking	Capital Markets '000)	Others	Total
* Based on daily average assets and funds. Retu	Corporate Finance	n annualized for a	Investment Banking	Markets		
* Based on daily average assets and funds. Return the second seco	Corporate Finance	Treasury	Investment Banking	Markets '000)		
* Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on the Bas	Corporate Finance	Treasury 751,898	Investment Banking	Markets		2,439,630
* Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on daily average assets and funds. Return the Based on the Bas	Corporate Finance	Treasury	Investment Banking	Markets '000)		
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense Segment provision / impairment /	Corporate Finance	Treasury 751,898	Investment Banking	Markets '000)		2,439,630 (724,166)
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense	Corporate Finance	751,898 (522,961)	Investment Banking (Rupees in	Markets '000)		2,439,630 (724,166) 27,209
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses	Corporate Finance 469,011 (201,205) 27,209 (173,996)	751,898 (522,961)	Investment Banking	Markets (1000) 1,209,169	9,552	2,439,630 (724,166) 27,209 (696,957)
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income	Corporate Finance	751,898 (522,961)	Investment Banking (Rupees in	Markets '000)		2,439,630 (724,166) 27,209
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and	Corporate Finance 469,011 (201,205) 27,209 (173,996)	751,898 (522,961)	Investment Banking (Rupees in	Markets (1000) 1,209,169	9,552	2,439,630 (724,166) 27,209 (696,957) 1,742,673
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges	Corporate Finance 469,011 (201,205) 27,209 (173,996)	751,898 (522,961)	Investment Banking (Rupees in	Markets (1000) 1,209,169	9,552	2,439,630 (724,166) 27,209 (696,957)
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation	Corporate Finance 469,011 (201,205) 27,209 (173,996) 295,015	751,898 (522,961)	Investment Banking (Rupees in	Markets (1000) 1,209,169	9,552	2,439,630 (724,166) 27,209 (696,957) 1,742,673 (230,198)
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation Half year ended June 30, 2013 - (Un-audited)	Corporate Finance 469,011 (201,205) 27,209 (173,996) 295,015	751,898 (522,961) - (522,961) 228,937	Investment Banking (Rupees in	Markets (2000) 1,209,169 1,209,169	9,552	2,439,630 (724,166) 27,209 (696,957) 1,742,673 (230,198) 1,512,475
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation Half year ended June 30, 2013 - (Un-audited) Segment assets - net	Corporate Finance 469,011 (201,205) 27,209 (173,996) 295,015	751,898 (522,961)	Investment Banking (Rupees in	Markets (1000) 1,209,169	9,552	2,439,630 (724,166) 27,209 (696,957) 1,742,673 (230,198) 1,512,475
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation Half year ended June 30, 2013 - (Un-audited) Segment assets - net Segment non-performing loans	Corporate Finance 469,011 (201,205) 27,209 (173,996) 295,015	751,898 (522,961) - (522,961) 228,937	Investment Banking (Rupees in	Markets (2000) 1,209,169 1,209,169	9,552	2,439,630 (724,166) 27,209 (696,957) 1,742,673 (230,198) 1,512,475 24,608,336 1,743,601
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation Half year ended June 30, 2013 - (Un-audited) Segment assets - net Segment non-performing loans Segment provision required and held	Corporate Finance 469,011 (201,205) 27,209 (173,996) 295,015 6,236,756 1,743,601 1,610,149	751,898 (522,961) - (522,961) 228,937	Investment Banking (Rupees in	Markets (2000) 1,209,169 1,209,169	9,552	2,439,630 (724,166) 27,209 (696,957) 1,742,673 (230,198) 1,512,475 24,608,336 1,743,601 1,610,149
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation Half year ended June 30, 2013 - (Un-audited) Segment assets - net Segment non-performing loans Segment provision required and held Segment liabilities	Corporate Finance 469,011 (201,205) 27,209 (173,996) 295,015 6,236,756 1,743,601 1,610,149 5,174,993	751,898 (522,961) - (522,961) 228,937	Investment Banking (Rupees in	Markets (1000) 1,209,169 1,209,169 8,243,035	9,552	2,439,630 (724,166) 27,209 (696,957) 1,742,673 (230,198) 1,512,475 24,608,336 1,743,601
* Based on daily average assets and funds. Return Half year ended June 30, 2013 - (Un-audited) Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating income Administrative expenses and other charges Profit before taxation Half year ended June 30, 2013 - (Un-audited) Segment assets - net Segment non-performing loans Segment provision required and held	Corporate Finance 469,011 (201,205) 27,209 (173,996) 295,015 6,236,756 1,743,601 1,610,149	751,898 (522,961) - (522,961) 228,937	Investment Banking (Rupees in	Markets (2000) 1,209,169 1,209,169	9,552	2,439,630 (724,166) 27,209 (696,957) 1,742,673 (230,198) 1,512,475 24,608,336 1,743,601 1,610,149

Under the Company policy, capital market department assets are financed through equity funds.

14. RELATED PARTY TRANSACTIONS

The Company has related party relationship with its associates, associated undertakings, employee benefit plans, key management personnel and its directors.

The Company enters into transactions with related parties in the normal course of business. These transactions were carried out on commercial terms and at market rates.

commercial terms and at market rates.	Half year ended June 30, 2014 (Un-audited) (Rupees	Half year ended June 30, 2013 (Un-audited) in '000)
Expenses charged to: - associates - other related party	10,625 115	8,617
Expenses charged by: - associates - other related party	469 8,445	381 8,471
Dividend income from associates	150,411	-
Mark-up earned on bank deposit with an associate	265	367
Mark-up earned on loans and advances - key management personnel Mark-up expense on COIs of related parties	322	472
- associates- other related party	- 152	1,569 152
Sale of shares of associate	1,000	-
Contribution made to provident fund	8,428	8,016
	June 30, 2014 (Un-audited) (Rupees	December 31, 2013 (Audited) in '000)
Loans and advances to key management personnel Balance as at January 1	28,907	38,062
Addition during the period / year Disbursement during the period / year Recovery during the period / year	828 2,498 (8,093) (4,767)	2,234 (11,389)
Balance as at	24,140	(9,155) 28,907
Bank balances with an associate	7,026	25,154
Mark-up receivable on bank deposit with an associate	50	49
Deposits / COIs from: - other related party	2,500	2,500
Mark-up payable to: - other related party	1,311	1,159
Investments in: - associates - other related parties	8,758,295 500	7,354,069 500

Key management personnel

Key management personnel include the Managing Director, Deputy General Manager / Chief Financial Officer, Head of Corporate Finance & Investment Banking, Head of Risk Management, Head of Capital Markets & Treasury, Head of Compliance, Head of Internal Audit and the Head of Human Resources. Their salaries and other benefits amount to Rs. 51.877 million (June 30, 2013: Rs. 41.703 million) and staff retirement benefits amount to Rs. 5.554 million (June 30, 2013: Rs. 4.537 million).

15. DATE OF AUTHORISATION FOR ISSUE

The condensed interim financial information was authorised for issue in the Board of Directors meeting held on August 23, 2014.

16. GENERAL

- **16.1.** The JCR-VIS Credit Rating Company Limited has reaffirmed long term credit ratings of AAA (Triple A) and the short term rating of A1+ (A one plus) for the Company. The Pakistan Credit Rating Agency (PACRA) has also maintained the long-term entity rating of AAA (Triple A) and the short term rating at A1+ (A one plus).
- **16.2.** The figures have been rounded off to nearest thousand rupees.

KINGTI

Deputy General Manager / Chief Financial Officer

CHain

Chief Executive