

PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

CONDENSED INTERIM FINANCIAL INFORMATION

(UN-AUDITED)

For the nine months period ended September 30, 2014

Condensed Interim Statement of Financial Position

As at September 30, 2014

| ASSE 15 Cash and balances with treasury banks 30,795 Balances with other banks 13,401 27,561 Lendings to financial institutions 6 19,705,320 11,886,802 Investments 6 19,705,320 11,886,802 3,772,490 Operating fixed assets 7 3,643,324 3,772,490 Operating fixed assets 7 7,18,088 203,854 Deferred tax assets - - - Other assets 9 387,003 349,680 Sub-ordinated loans - - - Liabilities 9 387,003 349,680 Sub-ordinated loans - - - Liabilities - - - Other liabilities - - - Other liabilities - - - Defore tax liabilities - - - Other liabilities - - - - NET ASSETS 6,158,844 6,022,192 - - Net ASSETS 6,5000,000 6,000,000 | | Note | September 30, 2014 (Un -Audited) (Rupees i | December 31, 2013 (Audited) n '000) |
|--|---|------|--|--|
| Balances with other banks 13,401 27,561 Lendings to financial institutions 9,705,320 11,886,802 Investments 6 7 3,643,324 3,772,490 Operating fixed assets 7 3,643,324 3,772,490 203,854 Deferred tax assets - 7 718,088 22,291,297 LIABILITIES 7 718,088 22,291,297 Deposits and other accounts 9 387,003 349,680 Sub-ordinated loans - - - Liabilities - - - Deferred tax liabilities 520,261 373,302 - Sub-ordinated loans - - - Liabilities - - - - Deferred tax liabilities - - - - Other liabilities - - - - - Deferred tax liabilities - - - - - - - - - - - - - - - - - - <th>ASSETS</th> <th></th> <th>50 002</th> <th>20.705</th> | ASSETS | | 50 002 | 20.705 |
| Lendings to financial institutions 6 19,705,320 11,886,802 Advances 7 3,643,324 3,772,490 Operating fixed assets 7 3,643,324 3,772,490 Deferred tax assets 7 718,088 203,854 Other assets 7 718,088 545,733 Deferred tax assets 9 3372,490 22,291,297 LIABILITIES 8 4,858,626 5,042,353 Deposits and other accounts 9 387,003 349,680 Sub-ordinated loans - - - Liabilities against assets subject to finance lease - - - Deferred tax liabilities 520,261 256,857 373,302 Other liabilities 6,158,844 6,022,192 - NET ASSETS 18,170,066 16,269,105 REPRESENTED BY 5,42,650 3,553,438 3,553,438 Share capital 6,000,000 6,000,000 6,026,002 Reserves 3,553,438 6,126,502 15,679,940 Surplus on revaluation of 'available-for-sale' 15,679,940 15,679,940 | | | , | |
| Investments 6 19,705,320 11,886,802 Advances 7 3,643,324 3,772,490 Operating fixed assets 189,884 203,854 Deferred tax assets 718,088 24,328,910 22,291,297 LIABILITIES 24,328,910 22,291,297 LIABILITIES 8 4,858,626 5,042,353 Deposits and other accounts 9 387,003 349,680 Sub-ordinated loans - - - Liabilities against assets subject to finance lease - - - Deferred tax liabilities 520,261 256,857 373,302 Other liabilities 392,954 373,302 - NET ASSETS 18,170,066 16,229,105 REPRESENTED BY 5hare capital 6,000,000 6,000,000 Reserves 3,553,438 3,553,438 3,553,438 Unappropriated profit 7,650,883 6,126,502 17,204,321 Surplus on revaluation of 'available-for-sale' - - - | | | 13,401 | |
| Advances 7 3,643,324 3,772,490 Operating fixed assets 189,884 203,854 Deferred tax assets - 7 718,088 Other assets 24,328,910 22,291,297 LIABILITIES 387,003 545,733 Deposits and other accounts 9 387,003 349,680 Sub-ordinated loans - - - Liabilities against assets subject to finance lease - - - Deferred tax liabilities 520,261 256,857 373,302 Other liabilities 6,158,844 6,022,192 - - NET ASSETS 6,158,844 6,022,192 16,269,105 REPRESENTED BY 3,553,438 3,553,438 3,553,438 6,126,502 Nappropriated profit 7,650,883 6,126,502 17,204,321 15,679,940 | | C | - | |
| Operating fixed assets 189,884 203,854 Deferred tax assets 7118,088 203,854 Other assets 7118,088 22,291,297 LIABILITIES 324,328,910 22,291,297 Bills payable - - Borrowings from financial institutions 8 - Deposits and other accounts 9 387,003 349,680 Sub-ordinated loans - - - Liabilities against assets subject to finance lease - - - Deferred tax liabilities - - - - Other liabilities - - - - Deferred tax liabilities - - - - Other liabilities - - - - Other liabilities - - - - - NET ASSETS 18,170,066 16,269,105 - - - REPRESENTED BY - - - - - - - - - - - - - - - | | | | |
| Deferred tax assets - - Other assets 718,088 545,733 24,328,910 22,291,297 LIABILITIES 324,328,910 22,291,297 Bills payable - - Borrowings from financial institutions 8 4,858,626 Deposits and other accounts 9 387,003 349,680 Sub-ordinated loans - - - Liabilities against assets subject to finance lease - - - Deferred tax liabilities 520,261 256,857 393,2954 373,302 Other liabilities 5158,844 6,022,192 373,302 6,158,844 6,022,192 NET ASSETS 18,170,066 16,269,105 16,269,105 16,269,105 REPRESENTED BY Share capital 6,000,000 6,000,000 6,000,000 6,000,000 Reserves 3,553,438 3,553,438 3,553,438 3,553,438 6,126,502 Unappropriated profit 7,650,883 6,126,502 17,204,321 15,679,940 | | | | |
| Other assets 718,088 545,733 LIABILITIES 22,291,297 Bills payable - - Borrowings from financial institutions 8 4,858,626 5,042,353 Deposits and other accounts 9 387,003 349,680 Sub-ordinated loans - - - Liabilities against assets subject to finance lease - - - Deferred tax liabilities 520,261 256,857 373,302 Other liabilities - - - - NET ASSETS 18,170,066 16,269,105 - REPRESENTED BY - - - - Share capital 6,000,000 6,000,000 6,000,000 Reserves 3,553,438 3,553,438 3,553,438 3,553,438 Unappropriated profit - - - - Surplus on revaluation of 'available-for-sale' - - - | | | 189,884 | 205,854 |
| LIABILITIES Bills payable Borrowings from financial institutions Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities NET ASSETS REPRESENTED BY Share capital Reserves Unappropriated profit Surplus on revaluation of 'available-for-sale' | | | - 718.088 | - 545 733 |
| Bills payable - - Borrowings from financial institutions 8 4,858,626 5,042,353 Deposits and other accounts 9 387,003 349,680 Sub-ordinated loans - - - Liabilities against assets subject to finance lease - - - Deferred tax liabilities 520,261 256,857 373,302 Other liabilities 520,261 256,857 373,302 NET ASSETS 6,158,844 6,022,192 373,302 REPRESENTED BY 18,170,066 16,269,105 Reserves 3,553,438 3,553,438 3,553,438 Unappropriated profit 7,650,883 6,126,502 17,204,321 15,679,940 Surplus on revaluation of 'available-for-sale' 500,000 15,679,940 | | | | |
| Share capital 6,000,000 6,000,000 Reserves 3,553,438 3,553,438 Unappropriated profit 7,650,883 6,126,502 Surplus on revaluation of 'available-for-sale' 17,204,321 15,679,940 | Bills payable Borrowings from financial institutions Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities | | 387,003 - 520,261 392,954 - 6,158,844 | 349,680 - 256,857 373,302 6,022,192 |
| Reserves 3,553,438 3,553,438 Unappropriated profit 7,650,883 6,126,502 17,204,321 15,679,940 | REPRESENTED BY | | | |
| Unappropriated profit 7,650,883 6,126,502 Surplus on revaluation of 'available-for-sale' 15,679,940 | Share capital | | 6,000,000 | 6,000,000 |
| 17,204,32115,679,940Surplus on revaluation of 'available-for-sale' | Reserves | | 3,553,438 | 3,553,438 |
| Surplus on revaluation of 'available-for-sale' | Unappropriated profit | | 7,650,883 | 6,126,502 |
| • | | | 17,204,321 | 15,679,940 |
| securities - net of tax 10 965,745 589,165 | * | | | |
| | securities - net of tax | 10 | | |
| 18,170,066 16,269,105 | | | 18,170,066 | 16,269,105 |

CONTINGENCIES AND COMMITMENTS

11

mayun

Deputy General Manager / Chief Financial Officer

4 Directo

Faleem Laminday

Condensed Interim Profit and Loss Account - (Un-audited)

For the nine months period ended September 30, 2014

| For the nine months period ended September 50, 2014 | Note | Quarter ended | Nine months period ended | Quarter ended | Nine months period ended |
|--|------|------------------|-----------------------------|------------------|--------------------------|
| | | Septemb | er 30, 2014 | Septemb | er 30, 2013 |
| | | | (Rupees in | '000) | |
| Mark-up / return / interest earned | | 331,990 | 1,073,572 | 321,567 | 1,395,088 |
| Mark-up / return / interest expensed | | 156,805 | 500,686 | 155,208 | 879,374 |
| Net mark-up / interest income | | 175,185 | 572,886 | 166,359 | 515,714 |
| Reversal of provision against non-performing loans and advances - net Reversal of provision for diminution / impairment in the value of investments Bad debts written off directly | | (145,214) 320 | (162,317) (296) | (7,027) 677 | (33,620) 61 |
| Bad debts written off directly | | (144,894) | (162,613) | (6,350) | (33,559) |
| Net mark-up / interest income after provisions | | 320.079 | 735,499 | 172,709 | 549.273 |
| NON MARK-UP / INTEREST INCOME | | | , | 1.2,709 | 019,270 |
| Fee, commission and brokerage income | | - | 1,162 | - | - |
| Dividend income | | 64,551 | 186,677 | 32,532 | 131,180 |
| Income from dealing in foreign currencies | | - | - | - | - |
| Gain on sale of securities | | 19,740 | 322,690 | 266,930 | 650,129 |
| Unrealised gain / (loss) on revaluation of 'held-for-trading' securities | | 2,968 | 21 | (619) | (619) |
| Share in results of associates - net | 6.2 | 711,670 | 1,744,608 | 514,203 | 1,384,642 |
| Other income | | 9,920 | 24,541 | 10,954 | 24,777 |
| Total non mark-up / interest income | | 808,849 | 2,279,699 | 824,000 | 2,190,109 |
| NON MARK-UP / INTEREST EXPENSES | | | | | |
| Administrative expenses | | 176,687 | 403,679 | 168,121 | 398,319 |
| Other charges | | - | - | - | - |
| Total non mark-up / interest expenses Extra ordinary / unusual items | | 176,687 | 403,679 | 168,121 | 398,319 |
| PROFIT BEFORE TAXATION | | 952,241 | 2,611,519 | 828,588 | 2,341,063 |
| Taxation | | , | , , | | |
| - Current | | 89,603 | 269,710 | 118,231 | 306,257 |
| - Prior years | | - | - | - | - |
| - Deferred | | 68,006 | 142,428 | 13,892 | 86,286 |
| DDOFT AFTED TAXATION | | 157,609 | 412,138 | 132,123 | 392,543 |
| PROFIT AFTER TAXATION | | 794,632 | 2,199,381 | 696,465 | 1,948,520 |
| Basic and diluted earning per share | | | Rupee | S | |
| (On share of Rs. 25,000 each) | | 3,311 | 9,164 | 2,902 | 8,119 |
| | | | | | |

Mumayun

Deputy General Manager / Chief Financial Officer

6 Director

Chief Executive

Jaleem Zamindar Director

Condensed Interim Statement of Comprehensive Income (Un-audited)

For the nine months period ended September 30, 2014

| | Note | | Nine months period ended r 30, 2014 (Rupees i | | Nine months period ended r 30, 2013 |
|---|------|----------|--|-----------|---|
| Profit for the period | | 794,632 | 2,199,381 | 696,465 | 1,948,520 |
| Other comprehensive income | | | | | |
| Not to be reclassified to profit and loss account in subsequent periods | | | | | |
| Remeasurement of defined benefit plan | | - | - | - | - |
| Comprehensive income transferred to equity | - | 794,632 | 2,199,381 | 696,465 | 1,948,520 |
| Component of comprehensive income not transferred to equity | | | | | |
| Share of other comprehensive income of associates | 6.2 | (6,445) | 481,748 | (153,857) | (268,807) |
| Deferred tax on share of other comprehensive income of associates | | 645 | (47,532) | 18,406 | 26,495 |
| Surplus / (deficit) on revaluation of 'available for sale' securities | | 110,992 | 15,802 | (209,988) | (7,055) |
| Deferred tax on (deficit) / surplus on revaluation of 'available-for-sale' securities | | (55,737) | (73,438) | 46,495 | 31,142 |
| Total comprehensive income for the period | - | 844,087 | 2,575,961 | 397,521 | 1,730,295 |

Mumayun

Deputy General Manager / Chief Financial Officer

Chief Executive

6 Director

faleem Zaminday Director

Condensed Interim Statement of Changes in Equity - (Un-audited)

For the nine months period ended September 30, 2014

| | Share capital | Reserve Statutory | Unappropriated profit | Total |
|--|------------------|----------------------|--------------------------|------------|
| | | (Rupees | in '000) | |
| Balance as at January 01, 2013 | 6,000,000 | 3,285,976 | 4,490,626 | 13,776,602 |
| Profit for the nine months period ended September 30, 2013 | - | - | 1,948,520 | 1,948,520 |
| Other comprehensive income | - | - | - | - |
| Total comprehensive income | - | - | 1,948,520 | 1,948,520 |
| Transactions with the owners of the Company | | | | |
| Dividend for the year ended December 31, 2012 @ Rs. 1,875 per share approved subsequent to year end | - | - | (450,000) | (450,000) |
| Balance as at September 30, 2013 | 6,000,000 | 3,285,976 | 5,989,146 | 15,275,122 |
| Balance as at January 01, 2014 | 6,000,000 | 3,553,438 | 6,126,502 | 15,679,940 |
| Profit for the nine months period ended September 30, 2014 | - | - | 2,199,381 | 2,199,381 |
| Other comprehensive income | _ | - | - | - |
| Total comprehensive income | - | - | 2,199,381 | 2,199,381 |
| Transactions with the owners of the Company | | | | |
| Dividend for the year ended December 31, 2013 @ Rs. 2,812.5 per share approved subsequent to year end | - | - | (675,000) | (675,000) |
| Balance as at September 30, 2014 | 6,000,000 | 3,553,438 | 7,650,883 | 17,204,321 |

Mumayun

Deputy General Manager / Chief Financial Officer

Tamw-//han Chief Executive

6 Director

faleem Zaminday

Condensed Interim Cash Flow Statement (Un-audited)

For the nine months period ended September 30, 2014

| | September 30, 2014 | September 30, 2013 |
|---|-----------------------|-----------------------|
| | (Rupees | in '000) |
| CASH FLOW FROM OPERATING ACTIVITIES | | |
| Profit before taxation | 2,611,519 | 2,341,063 |
| Less: Dividend income | 186,677 | 131,180 |
| | 2,424,842 | 2,209,883 |
| Adjustments for: | | |
| Depreciation | 8,635 | 11,538 |
| Amortization | 9,608 | 8,111 |
| Reversal of provision against non-performing loans and advances - net | (162,317) | (33,620) |
| Reversal of provision for diminution / impairment in the value of investments | (296) | 61 |
| Unrealised loss on revaluation of 'held for trading' securities | (21) | 619 |
| Share in results of associates - net | (1,744,608) | (1,384,642) |
| Gain on disposal of operating fixed assets | (1,946) | - |
| | (1,890,945) | (1,397,933) |
| | 533,897 | 811,950 |
| Decrease in operating assets | | |
| Lendings to financial institutions | 5,824,062 | - |
| 'Held-for-trading' securities | (1,696) | (20,645) |
| Advances | 291,482 | 731,832 |
| Others assets (excluding advance taxation) | (173,694) | 12,464 |
| | 5,940,154 | 723,651 |
| (Decrease) in operating liabilities | | (0.464.004) |
| Borrowings from financial institutions | (183,727) | (9,464,981) |
| Deposits and other accounts | 37,324 | (585,080) |
| Other liabilities (excluding current taxation) | 19,651 | 27,119 |
| | (126,752) | (10,022,942) |
| v | 6,347,299 | (8,487,341) |
| Income tax paid | (129,731) | (178,890) |
| Net cash inflow / (outflow) from operating activities | 6,217,568 | (8,666,231) |
| CASH FLOW FROM INVESTING ACTIVITIES | | |
| Net investment in 'available-for-sale' securities | (6,247,616) | 7,939,372 |
| Net investment in associates | (33,506) | 27,367 |
| Net investment in 'held-to-maturity' securities | (11,352) | (105,596) |
| Dividend income received | 766,190 | 573,025 |
| Investments in operating fixed assets | (4,273) | (16,949) |
| Sale proceeds of operating fixed assets | 1,927 | - |
| Net cash (outflow) / inflow from investing activities | (5,528,630) | 8,417,219 |
| CASH FLOW FROM FINANCING ACTIVITIES | | |
| Dividend paid | (675,000) | (450,000) |
| Net cash used in financing activities | (675,000) | (450,000) |
| Increase / (decrease) in cash and cash equivalents | 13,938 | (699,012) |
| Cash and cash equivalents at beginning of the period | 58,356 | 745,626 |
| Cash and cash equivalents at end of the period | 72,294 | 46,614 |
| | | |

Deputy General Manager / Chief Financial Officer

Director

Leem Zamidar

Notes to the Condensed Interim Financial Information (Un-audited)

For the nine months period ended September 30, 2014

1. STATUS AND NATURE OF BUSINESS

1.1 Pakistan Kuwait Investment Company (Private) Limited ("the Company") was incorporated in Pakistan as a Private Limited Company on March 17, 1979. The registered office is situated at 4th Floor, Block 'C', Finance and Trade Centre, Shahrah–e–Faisal, Karachi. The Company has one representative office in Lahore. The Company is a 50:50 joint venture between the Governments of Pakistan and Kuwait. The objective of the Company is to profitably promote industrial investments in Pakistan.

2. BASIS OF PRESENTATION

- 2.1 The condensed interim financial information has been prepared based on the format prescribed by the State Bank of Pakistan (SBP) vide BSD Circular Letter No. 2, dated 12 May 2004, BSD Circular letter No. 07, dated 20 April 2010 and IAS 34 "Interim Financial Reporting" and do not include all the information required in the annual financial statements. Accordingly, the condensed interim financial information should be read in conjunction with the annual consolidated financial statements of the Company for the year ended December 31, 2013.
- 2.2 The condensed interim financial information is the only set of financial information prepared by the Company consequent to the disposal of its subsidiary First Choice Securities Limited (FCSL) in 2013, in which associates are accounted for based on the equity method in accordance with IAS 28 'Investment in Associates'. Previously, the Company prepared unconsolidated and consolidated financial statements, where associates were accounted for at cost in unconsolidated and on equity method in consolidated financial statements. For comparison purposes, relevant figures have been taken from the consolidated financial statements as at December 31, 2013 for statement of financial position and September 30, 2013 for profit and loss items.

3. STATEMENT OF COMPLIANCE

- **3.1** The condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting" as applicable in Pakistan, provisions of and directives issued under the Companies Ordinance, 1984 and the directives issued by SBP. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 and directives issued by the SBP have been followed.
- **3.2** The SBP through its BSD Circular letter No. 11 dated September 11, 2002 has deferred the implementation of IAS 39 'Financial Instruments: Recognition and Measurement' and IAS 40 'Investment Property' for Non-Banking Financial Institutions (NBFIs) in Pakistan. Further, SECP has deferred the implementation of IFRS 7 'Financial Instruments: Disclosures' through SRO 411(1)/ 2008. Accordingly, the requirements of these International Financial Reporting Standards (IFRSs) and their respective interpretations issued by International Financial Reporting Interpretations Committee (IFRIC) and Standing Interpretations Committee (SIC), have not been considered in preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.

4. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are consistent with those applied in preparation of consolidated financial statements for the year ended December 31, 2013.

5. FINANCIAL RISK MANAGEMENT / JUDGEMENTS AND ESTIMATES

The financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements of the Company for the year ended December 31, 2013.

In preparing this interim financial information, management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended December 31, 2013.

6. INVESTMENTS

6.1 Investments by type

| investments by type | | 9 | September 30, 201 | 4 | | December 31, 20 |)13 |
|--|------|------------------------|------------------------|----------------------|------------------------|---------------------|---------------|
| | Note | | (Un-audited) | | | (Audited) | |
| | | Held by the Company | Given as collateral | Total | Held by the Company | Given as collateral | Total |
| | | | | (Rupees in | '000) | | |
| Held for trading securities Shares of listed companies | | 1,696 | | 1,696 | | | |
| * | | 1,070 | - | 1,070 | _ | - | - |
| Available for sale securities | | 402 242 | | 402 242 | | | |
| Market treasury bills Pakistan investment bonds | | 492,243 5,843,706 | - | 492,243 5,843,706 | 902,893 | - | - 902,893 |
| Shares of listed companies | | 2,953,974 | - | 2,953,974 | 2,375,294 | - | 2,375,294 |
| Shares of unlisted companies | | 110,186 | _ | 110,186 | 110,501 | _ | 110,50 |
| Listed preference shares | | 55,029 | - | 55,029 | 55,029 | - | 55,029 |
| Listed sukuk | | 236,375 | - | 236,375 | - | - | - |
| Unlisted term finance certificates | | 607,824 | - | 607,824 | 607,938 | - | 607,93 |
| | | 10,299,337 | - | 10,299,337 | 4,051,655 | - | 4,051,655 |
| Held to maturity securities | | | | | | | |
| Unlisted Preference Shares | | 121,648 | - | 121,648 | 110,297 | - | 110,297 |
| Associates | 6.2 | 8,895,735 | - | 8,895,735 | 7,354,069 | - | 7,354,06 |
| Total investments - at cost | | 19,318,416 | - | 19,318,416 | 11,516,021 | - | 11,516,02 |
| Provision for diminution / | | | | | | | |
| impairment in the value of investments | | (138,724) | - | (138,724) | (139,020) | - | (139,02 |
| Total investments - net of provisions | | 19,179,692 | - | 19,179,692 | 11,377,001 | - | 11,377,00 |
| Surplus on revaluation of 'held for trading' securities | | 21 | | 21 | _ | _ | _ |
| Surplus on revaluation of | | | | | | | |
| 'available for sale' securities | | 525,607 | - | 525,607 | 509,801 | - | 509,80 |
| Total investments | | 19,705,320 | - | 19,705,320 | 11,886,802 | - | 11,886,80 |
| | | | | | | Nine months | Nine months |
| | | | | | | | |
| | | | | | | period ended | period ended |
| | | | | | | September 30, | September 30, |
| | | | | | | 2014 | 2013 |
| | | | | | | (Un-audited) | (Un-audited) |
| | | | | | | (Rupee | s in '000) |
| Movement in investments in associates | | | | | | | |

| 6.2 | Movement in investments in associates | | |
|-----|--|-----------|-----------|
| | Investments at beginning of the period / year | 7,354,069 | 6,479,283 |
| | Disposal of investment in associates | (65,478) | (76,504) |
| | Investment in associate | 98,984 | - |
| | Share in surplus on revaluation / reserves of associates | 481,748 | (268,807) |
| | Share of profit from associates recognized in income statement | 1,744,608 | 1,384,642 |
| | Dividends received from associates | (718,196) | (543,303) |
| | Investments at end of period / year | 8,895,735 | 6,975,311 |

6.3 For equity accounting purposes, the financial information of associates are taken as of June 30, 2014, being the latest available financial information.

6.4 The cost of investment in associates as at September 30, 2014 amounted to Rs. 2,064 million (December 31, 2013: Rs 1,992 million). Share in results of associates recorded under equity method of accounting, net of dividend and income taxes amounted to Rs 857 million (September 30, 2013: 699 million).

| | | Note | September 30, 2014 (Un-audited) | December 31, 2013 (Audited) |
|----|--|-------|---------------------------------------|-------------------------------------|
| 7. | ADVANCES | ivole | (| s in '000) |
| | In Pakistan Advances Net investment in finance leases | | 4,242,572 972,202 5,214,774 | 4,353,948 1,152,308 5,506,256 |
| | Provision for non-performing advances Advances - net of provision | 7.2 | (1,571,450) 3,643,324 | (1,733,766) 3,772,490 |

7.1 Advances include Rs.1,702.206 million (December 31, 2013: Rs 1,992.396 million) which have been placed under non-performing status as detailed below:

| | Category of classification | Domestic | Overseas | Total | Provision Required | Provision Held |
|-----|--|------------------|----------|------------|-----------------------------|-------------------|
| | | | | (Rupees in | '000) | |
| | Substandard | - | - | - | - | - |
| | Doubtful | 261,511 | - | 261,511 | 130,755 | 130,755 |
| | Loss | 1,440,695 | | 1,440,695 | 1,440,695 | 1,440,695 |
| | | 1,702,206 | | 1,702,206 | 1,571,450 | 1,571,450 |
| | | | | | Period ended | Year ended |
| 7.2 | Particulars of provision for non-performin | ig advances - sp | ecific | | September 30, | December 31, |
| | i i | 5 1 | | Note | 2014 | 2013 |
| | | | | | (Un-audited) | (Audited) |
| | | | | | (Rupees | |
| | Opening balance | | | | 1,733,766 | 1,636,742 |
| | Charge for the period / year | | | | - | 142,082 |
| | Reversals for the period / year | | | | (162,316) | (45,058) |
| | | | | | (162,316) | 97,024 |
| | Amounts written off against provisions | | | | - | - |
| | Closing balance | | | | 1,571,450 | 1,733,766 |
| 8. | BORROWINGS FROM FINANCIAL INS | STITUTIONS | | | September 30, | December 31, |
| | | | | | 2014 | 2013 |
| | Secured | | | | (Un-audited) | (Audited) |
| | | | | | (Rupees | in '000) |
| | Borrowing from SBP under LTF-EOP | | | 8.1 | 31,636 | 49,948 |
| | Borrowing from SBP under LTFF | | | 8.2 | 167,692 | 227,606 |
| | Borrowing from SBP under FFSAP | | | 8.3 | 11,298 | 14,799 |
| | Term Finance Facility | | | 8.4 | 4,250,000 | 4,750,000 |
| | Unsecured | | | 0.5 | 200.000 | |
| | Murabaha | | | 8.5 | <u>398,000</u> 4,858,626 | - |
| | | | | | 4,858,020 | 5,042,353 |

- 8.1 In order to facilitate the export oriented projects, SBP has introduced a scheme to refinance the fixed term loan availed from Banks / DFIs. A one time swap facility option under the Scheme (LTF-EOP) has been extended to textile sector for import of plant and machinery, allowed by the SBP through their SMED Circular No.19 of 2006. The loan is repayable over a maximum period of 7.5 years from the date of first disbursement with mark-up payable at maximum of 5 percent per annum. The sanctioned limit was Rs 1 000 million
- **8.2** This represents Long Term Finance Facility (LTFF) on concessional rates to promote industrial growth leading to exports. The loans availed under the facility shall be repayable within a maximum period of ten years including maximum grace period of one and a half years with mark-up payable at maximum of 9 percent per annum. SBP allocates an overall yearly limit under the facility to individual Participating Financial Institution (PFI). The sanctioned limit was Rs. 300 million.

- 8.3 This represents Financing Facility for Storage of Agricultural Produce (FFSAP) on concessional rates to develop the agricultural produce marketing and enhance storage capacity. The loans availed under the facility shall be repayable within a maximum period of seven years including a maximum grace period of six months with mark-up payable at maximum of 6.50 percent per annum. SBP allocates an overall vearly limit to individual PFI. The sanctioned limit was Rs. 500 million.
- 8.4 The Company has availed Long Term Finance facilities from two banks. The interest rates on these facilities range from 10.64 to 10.73 percent per annum (December 31, 2013: 9.93 and 10.59 percent per annum) with maturities between November 29, 2014 and June 25, 2018 (December 31, 2013: November 29, 2014 and June 25, 2018).
- 8.5 This represents finance obtained from an Islamic bank. The profit rate on the finance is 10.40 (December 31, 2013: Nil) percent per annum with maturity on October 01, 2014 (December 31, 2013: Nil).

| 9. | DEPOSITS AND OTHER ACCOUNTS | Note | September 30, 2014 | December 31, 2013 |
|----|--|------|-----------------------|----------------------|
| | | | (Un-audited) | (Audited) |
| | | | (Rupees in '000) | |
| | Certificates of investment (COIs) / deposits | 9.1 | 387,003 | 349,680 |

9.1 The profit rates on these COIs / deposits range between 9.70 and 12.25 (December 31, 2013: 8.75 and 12.25) percent per annum. The COIs / deposits are due for maturity between October 02, 2014 and June 26, 2015 (December 31, 2013: January 03, 2014 and March 22, 2015).

| 10. | SURPLUS ON REVALUATION OF 'AVAILABLE-FOR-SALE' SECURITIES - NET | September 30, 2014 (Un-audited) | December 31, 2013 (Audited) |
|-----|---|---------------------------------------|-----------------------------------|
| | OF TAX | · · · · | (Audited) s in '000) |
| | Federal government securities | 23,449 | 2 |
| | Shares of listed companies | 501,059 | 509,799 |
| | Listed sukuk | 1,095 | - |
| | Share of surplus on revaluation held by associates | 603,742 | 121,994 |
| | | 1,129,345 | 631,795 |
| | Deferred Tax | (163,600) | (42,630) |
| | | 965,745 | 589,165 |

11. **CONTINGENCIES AND COMMITMENTS**

11.1 Other contingencies

There is no change in the status of other contingencies as disclosed in note 19.1 of the consolidated financial statements for the year ended December 31, 2013.

Other commitments 11.2

| 2 Other commitments | September 30, 2014 (Un-audited) (Rupees i | December 31, 2013 (Audited) in '000) |
|---|--|---|
| Commitment - acquisition of software Undisbursed sanctions for financial assistance in the | 2,808 | 5,218 |
| form of loans and advances | <u> </u> | 3,060,355 3,065,573 |

12. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows :

| | Corporate Finance | Treasury | Investment Banking (Rupees in | Capital Markets '000) | Others | Total | | |
|--|--|--------------------------------|-------------------------------------|-----------------------------|--------------------------------|---|--|--|
| Nine months period ended September 30, 2014 - (Un-audited) | | | | | | | | |
| Total income - gross | 679,472 | 603,240 | 1,162 | 2,048,491 | 20,885 | 3,353,250 | | |
| Total mark-up / return / interest expense | (370,432) | (130,254) | - | - | - | (500,686) | | |
| Segment provision / impairment / | | | | | | | | |
| unrealised gain / losses | 162,613 | - | - | 21 | - | 162,634 | | |
| | (207,819) | (130,254) | | 21 | - | (338,052) | | |
| Net operating income | 471,653 | 472,986 | 1,162 | 2,048,512 | 20,885 | 3,015,198 | | |
| Administrative expenses and other charges | | | | | | (403,679) | | |
| Profit before taxation | | | | | | 2,611,519 | | |
| Period ended September 30, 2014 - (Un-audit Segment assets - net Segment non-performing loans Segment provision required and held Segment liabilities | 5,446,114 1,702,206 1,571,450 4,531,123 | 6,408,193 - - 785,003 | - - - - | | 1,543,696 - - 842,718 | 24,328,910 1,702,206 1,571,450 6,158,844 | | |
| Segment return on net assets (ROA) % * | 16.96% | 11.21% | - | 33.09% | 1.80% | - | | |
| Segment cost of funds (%) * | 10.23% | 10.06% | - | - | - | - | | |

* Based on daily average assets and funds. Return / cost has been annualized for rates.

| Corporate Finance | Treasury | Investment Banking | Capital Markets | Others | Total |
|----------------------|----------|-----------------------|--------------------|--------|-------|
| (Rupees in '000) | | | | | |

Nine months period ended September 30, 2013 - (Un-audited)

Segment return on net assets (ROA) %

Segment cost of funds (%)

| - ····· - ···························· | (| / | | | | | |
|--|-----------|-----------|---|-----------|---------|------------|--|
| Total income - gross | 731,991 | 916,379 | - | 1,923,150 | 14,296 | 3,585,816 | |
| Total mark-up / return / interest expense | (324,210) | (555,164) | - | - | - | (879,374) | |
| Segment provision / impairment / | | | | | | | |
| unrealised losses | 33,559 | - | - | (619) | - | 32,940 | |
| | (290,651) | (555,164) | - | (619) | - | (846,434) | |
| Net operating income | 441,340 | 361,215 | - | 1,922,531 | 14,296 | 2,739,382 | |
| Administrative expenses and other charges | | | | | | (398,319) | |
| Profit before taxation | | | | | | 2,341,063 | |
| Period ended September 30, 2013 - (Un-audited) | | | | | | | |
| Segment assets - net | 5,791,430 | 6,965,426 | - | 8,415,007 | 920,661 | 22,092,524 | |
| Segment non-performing loans | 1,736,574 | - | - | - | - | 1,736,574 | |
| Segment provision required and held | 1,603,122 | - | - | - | - | 1,603,122 | |
| Segment liabilities | 5,145,720 | 739,693 | - | - | 585,617 | 6,471,030 | |

9.66%

9.48%

44.52%

1.53%

Under the Company policy, capital market department assets are financed through equity funds.

14.05%

9.49%

13. RELATED PARTY TRANSACTIONS

The Company has related party relationship with its associates, associated undertakings, employee benefit plans, key management personnel and its directors.

The Company enters into transactions with related parties in the normal course of business. These transactions were carried out on commercial terms and at market rates.

| | Nine months period ended September 30, 2014 (Un-audited) (Rupees | Nine months period ended September 30, 2013 (Un-audited) in '000) |
|--|---|--|
| Expenses charged to : - associates - other related party | 16,735 200 | 12,955 |
| Expenses charged by: - associates - other related party | 682 14,148 | 677 12,467 |
| Dividend income from associates | 718,196 | 543,303 |
| Mark-up earned on bank deposit with an associate | 454 | 564 |
| Mark-up earned on loans and advances: - key management personnel Mark-up expense on COIs of related parties: | 480 | 705 |
| - associates - other related party | - 229 | 1,809 229 |
| Sale of shares of associate | 1,000 | 115,237 |
| Contribution made to provident fund | 12,386 | 11,795 |
| | September 30, 2014 (Un-audited) (Rupees | December 31, 2013 (Audited) in '000) |
| Loans and advances to key management personnel Balance as at January 1 | 28,907 | 38,062 |
| Addition during the period / year Disbursement during the period / year Recovery during the period / year | 828 4,400 (9,159) (3,931) | - 2,234 (11,389) (9,155) |
| Balance as at | 24,976 | 28,907 |
| Bank balances with an associate | 10,863 | 25,154 |
| Mark-up receivable on bank deposit with an associate | 50 | 49 |
| Deposits / COIs from: - other related party | 2,500 | 2,500 |
| Mark-up payable to : - other related party | 1,080 | 1,159 |
| Investments in: - associates - other related parties | 8,895,735 500 | 7,354,069 500 |

Key management personnel

Key management personnel include the Managing Director, Deputy General Manager / Chief Financial Officer, Head of Corporate Finance & Investment Banking, Head of Risk Management, Head of Capital Markets & Treasury, Head of Compliance, Head of Internal Audit and the Head of Human Resources. Their salaries and other benefits amount to Rs. 75.811 million (September 30, 2013: Rs. 61.203 million) and staff retirement benefits amount to Rs. 8.350 million (September 30, 2013: Rs. 6.926 million).

14. DATE OF AUTHORISATION FOR ISSUE

The condensed interim financial information was authorised for issue in the Board of Directors meeting held on December 24, 2014.

15. **GENERAL**

- 15.1. The JCR-VIS Credit Rating Company Limited has reaffirmed long term credit ratings of AAA (Triple A) and the short term rating of A1+ (A one plus) for the Company. The Pakistan Credit Rating Agency (PACRA) has also maintained the long-term entity rating of AAA (Triple A) and the short term rating at A1+ (A one plus).
- 15.2. The figures have been rounded off to nearest thousand rupees.

Deputy General Manager / Chief Financial Officer

Executive

6 Director

Faleem Lamindar