

PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

UNCONSOLIDATED INTERIM CONDENSED FINANCIAL INFORMATION (UN AUDITED)

For the three months period ended March 31, 2011

Pakistan Kuwait Investment Company (Private) Limited Unconsolidated Interim Condensed Statement of Financial Position *As at March 31, 2011*

ACCENTE	Note	March 31, 2011 (Un -Audited) (Rupees in	December 31, 2010 (Audited) n '000)
ASSETS		52.426	51.424
Cash and balances with treasury banks Balances with other banks		52,436 9,638	51,424 1,363,207
Lendings to financial institutions		9,036	250,000
Investments	6	16,386,831	15,207,224
Advances	7	5,017,847	4,969,190
Operating fixed assets	,	226,849	220,636
Deferred tax assets		224,858	279,633
Other assets		767,027	556,665
		22,685,486	22,897,979
Bills payable Borrowings Deposits and other accounts Subordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities NET ASSETS	8 9	9,752,307 3,253,839 - - - 351,523 13,357,669 9,327,817	9,807,369 3,138,512 - - 334,007 13,279,888 9,618,091
DEDDECENTED DV			
REPRESENTED BY Share capital		6,000,000	6,000,000
Reserves		2,992,287	2,992,287
Accumulated profit		253,480	429,576
Accumulated profit		9,245,767	9,421,863
Surplus on revaluation of 'available-for-sale'		>, = . :,, o,	>,121,003
securities - net of tax	10	82,050	196,228
	•	9,327,817	9,618,091
CONTINGENCIES AND COMMITMENTS	11		

The annexed notes 1 to 15 form an integral part of these unconsolidated interim condensed financial information.

<u>Jumojum</u>

Chief Executive

Unconsolidated Interim Condensed Profit and Loss Account - (Un-audited)

For the three months period ended March 31, 2011

For the three months period ended March 31, 2011	Three months period ended March 31, 2011(Rupees in	Three months period ended March 31, 2010
Mark-up / return / interest earned	531,042	493,239
Mark-up / return / interest expensed Net mark-up / interest income	375,499 155,543	365,105 128,134
(Reversal of provision) against non-performing advances - net	(5,786)	(5,118)
(Reversal of provision) against non-performing lending to financial institution Provision for diminution / impairment in the value of investments Bad debts written off directly	(4,500) 26,323	7,561
,	16,037	2,443
Net mark-up / interest income after provisions	139,506	125,691
NON MARK-UP / INTEREST INCOME		
Fee, commission and brokerage income	-	30
Dividend income	61,955	58,980
Income from dealing in foreign currencies Gain on sale of securities - net Unrealised (deficit) on revaluation of	165,359	134,883
'held-for-trading' securities	-	(1,133)
Other income	4,400	3,978
Total non mark-up / interest income	231,714	196,738
NON MARK-UP / INTEREST EXPENSES		
Administrative expenses	94,361	72,236
Other provisions / write offs Other charges	-	1,099
Total non mark-up / interest expenses	94,361	73,335
Extra ordinary / unusual items	-	-
PROFIT BEFORE TAXATION Taxation	276,859	249,094
- Current	45,676	64,356
- Prior years		-
- Deferred	47,279 92,955	6,208 70,564
PROFIT AFTER TAXATION	183,904	178,530
Accumulated profit brought forward	429,576	-
Accumulated profit carried forward	613,480	178,530
	(Rupee	es)
Basic and diluted earning per share (On share of Rs. 25,000 each)	766	744

The annexed notes 1 to 15 form an integral part of these unconsolidated interim condensed financial information.

Deputy General Manager Chief Financial Officer

Chief Executive

Director

Unconsolidated Interim Condensed Statement of Changes in Equity - (Un-audited)

For the three months period ended March 31, 2011

	Share	Reserves		Unappropriated	Total
	capital	Statutory	Revenue	profit	
			(Rupees in '0	00)	
Balance as at January 01, 2010	6,000,000	2,884,894	-	-	8,884,894
Profit for the three months period ended March 31, 2010	-	-	-	178,530	178,530
Other comprehensive income				<u> </u>	
Total comprehensive income	-	-	-	178,530	9,063,424
Balance as at March 31, 2010	6,000,000	2,884,894		178,530	9,063,424
Balance as at January 01, 2011	6,000,000	2,992,287	-	429,576	9,421,863
Profit for the three months period ended March 31, 2011	-	-	-	183,904	183,904
Other comprehensive income					
Total comprehensive income	-	-	-	613,480	9,605,767
Final Dividend for the year ended December 31, 2010 @1,500 per share approved subsequent to year end.	-	-	-	(360,000)	(360,000)
Balance as at March 31, 2011	6,000,000	2,992,287		253,480	9,245,767

The annexed notes 1 to 15 form an integral part of these unconsolidated interim condensed financial information.

Deputy General Manager Chief Financial Officer

Director

Chief Executive

Director

Unconsolidated Interim Condensed Cash Flow Statement (Un-audited)

For the three months period ended March 31, 2011

	period ended	period ended
	March 31,	March 31,
	2011	2010
	(Rupees	
	(Tapes	000)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	276,859	249,094
Less: Dividend income	61,955	58,980
	214,904	190,114
Adjustments for:	,	
Depreciation	3,292	3,259
Amortization	269	20
(Reversal of provision) against non-performing advances - net	(5,786)	(5,118)
Provision for diminution / impairment in the value of investments	26,323	7,561
(Reversal of provision) against non-performing lending to financial institution	(4,500)	_
Gain on sale of operating fixed assets	-	(192)
Unrealised surplus on revaluation of		(-, -)
'held-for-trading' securities	_	1,133
note 151 thanks becames	19,598	6,663
	234,502	196,777
Decrease / (Increase) in operating assets	- ,	,
Lendings to financial institutions	254,502	400,000
'Held-for-trading' securities	35,713	77,331
Advances	(42,871)	212,351
Others assets (excluding advance taxation)	(153,490)	6,286
(93,854	695,968
Increase / (Decrease) in operating liabilities	7 - , 0 - 1	,
Borrowings from financial institutions	(55,062)	(2,718,464)
Deposits	115,327	(1,183,617)
Other liabilities (excluding current taxation)	17,516	(109,605)
outer memory (creating current minutes)	77,781	(4,011,686)
	406,137	(3,118,941)
Income tax paid	(45,676)	(289,489)
Net cash inflow / (outflow) from operating activities	360,461	(3,408,430)
	, .	(-,,,
CASH FLOW FROM INVESTING ACTIVITIES		
Net investment in 'available-for-sale' securities / subsidiaries	(1,348,325)	2,341,367
Dividend income	5,082	18,170
Investments in operating fixed assets	(9,775)	(3,547)
Sale proceeds from sale of operating fixed assets	-	697
Net cash (outflow) / inflow from investing activities	(1,353,018)	2,356,687
CASH FLOW FROM FINANCING ACTIVITIES		
Dividend paid	(360,000)	_
Net cash (outflow) from financing activities	(360,000)	
(Decrease) in cash and cash equivalents	(1,352,557)	(1,051,743)
Cash and cash equivalents at beginning of the period	1,414,631	1,889,735
Cash and cash equivalents at end of the period	62,074	837,992

The annexed notes 1 to 15 form an integral part of these unconsolidated interim condensed financial information.

Deputy General Managery Chief Financial Officer

Direct

Three months

Three months

Unconsolidated Interim Condensed Statement of Comprehensive Income (Un-audited)

For the three months period ended March 31, 2011

	Three months period ended March 31, 2011(Rupees in	Three months period ended March 31, 2010
Profit for the period	183,904	178,530
Other comprehensive income	-	-
Comprehensive income transferred to equity	183,904	178,530
Component of comprehensive income not transferred to equity		
(Deficit) on revaluation of 'available-for-sale' securities - net of tax	(114,178)	(9,178)
Total Comprehensive Income for the period	69,726	169,352

The annexed notes 1 to 15 form an integral part of these unconsolidated interim condensed financial information.

Deputy General Manager Chief Financial Officer

Director

Chief Executive

Directo

Notes to the Unconsolidated Interim Condensed Financial Statements (Un-audited) For the three months period ended March 31, 2011

1. STATUS AND NATURE OF BUSINESS

Pakistan Kuwait Investment Company (Private) Limited ("the Company") was incorporated in Pakistan as a Private Limited Company on March 17, 1979. The registered office is situated at 4th Floor, Block 'C', Finance and Trade Centre, Shahrah–e–Faisal, Karachi. The Company is a 50:50 joint venture between the Governments of Pakistan and Kuwait. The objective of the Company is to profitably promote industrial investments in Pakistan. The Company has two 100% owned subsidiaries, First Choice Securities Limited (FCSL) and Pak Kuwait Financial Services Limited (PKFSL). FCSL principal business includes equity brokerage, money markets and foreign exchange brokerage, equity research and corporate financial advisory services. FCSL has not started its operations. The principal business of PKFSL was to provide Assets Management Services and PKFSL has applied for liquidation by Easy Exit Scheme of Securities and Exchange Commission of Pakistan (SECP).

These unconsolidated interim condensed financial statements are separate financial statements of the company in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest.

2. BASIS OF PRESENTATION

These unconsolidated interim condensed financial statements have been prepared based on the format prescribed by the State Bank of Pakistan (SBP) vide BSD Circular Letter No. 2, dated 12 May 2004, BSD Circular letter No. 07, dated 20 April 2010 and IAS 34 "Interim Financial Reporting" and do not include all the information required in the annual financial statements. Accordingly, these unconsolidated interim condensed financial statements should be read in conjunction with the annual financial statements of the Company for the year ended 31 December 2010.

3. STATEMENT OF COMPLIANCE

- 3.1 These unconsolidated interim condensed financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984 and the directives issued by SBP. In case requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984, and directives issued by the SBP shall prevail. The disclosures in these accounts have, however, been limited based on the requirements of International Accounting Standard 34, Interim Financial Reporting.
- 3.2 The SBP has deferred the applicability of International Accounting Standard (IAS) 39, "Financial Instruments: Recognition and Measurement" and IAS 40, "Investment Property" for Banks and Development Financial Institutions (DFIs) in Pakistan. Accordingly, the requirements of these standards have not been considered in the preparation of these interim condensed financial statements. However, investments have been classified and valued in accordance with the requirement of various circulars issued by the SBP.

4. ACCOUNTING POLICIES

The accounting policies adopted for the purpose of these uncolidated interim condensed financial statements are the same as those applied in preparation of annual financial statements for the year ended December 31, 2010.

5. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended December 31, 2010.

6. INVESTMENTS

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6.1 Investments by type

in esements by type	March 31 2011			December 31, 2010			
	Held by the company	Given as collateral	Total	Held by the company	Given as collateral	Total	
			(Rupees	in '000)			
Held for trading securities							
Shares of listed companies	-	-	-	36,592	-	36,592	
Pakistan Investment Bonds	-	-	-	-	-	-	
Available-for-sale securities							
Market treasury bills	1,418,547	8,717,017	10,135,564	3,547,284	5,008,370	8,555,654	
Pakistan Investment Bonds	1,527,104	98,176	1,625,280	449,199	1,175,573	1,624,772	
Shares of listed companies	1,705,530	-	1,705,530	1,921,289	-	1,921,289	
Shares of unlisted companies	125,029	-	125,029	125,122	-	125,122	
Listed preference shares	93,399	-	93,399	93,399	-	93,399	
Listed term finance certificates	125,529	-	125,529	153,687	-	153,687	
Unlisted term finance certificates	458,598	-	458,598	458,598	-	458,598	
Associates	2,270,558	-	2,270,558	2,270,560	-	2,270,560	
Subsidiaries	81,120	-	81,120	81,120	-	81,120	
Total investments - at cost	7,805,414	8,815,193	16,620,607	9,136,850	6,183,943	15,320,793	
Less: Provision for diminution /							
impairment in the value of investments	(282,022)	-	(282,022)	(267,620)	-	(267,620	
Total investments - net of provisions	7,523,392	8,815,193	16,338,585	8,869,230	6,183,943	15,053,173	
Surplus on revaluation of							
'held-for-trading' securities	-	-	-	(880)	-	(880	
(Deficit) / surplus on revaluation							
of 'available-for-sale' securities	64,684	(16,438)	48,246	274,909	(119,978)	154,931	
Total investments	7,588,076	8,798,755	16,386,831	9,143,259	6,063,965	15,207,224	
Investments by segments					March 31, 2011	December 31, 2010	
					(Rupees	in '000)	
Government securities					11,630,449	10,012,628	
Quoted securities					3,857,248	4,720,405	
Unquoted securities					899,134	474,191	
1				=	16,386,831	15,207,224	
ADVANCES							
In Pakistan							
Advances					4,592,712	4,735,906	
Net investment in finance leases					1,839,964	1,653,899	
				_	6,432,676	6,389,805	
Provision for non-performing advances				_	(1,414,829)	(1,420,615	
Advances - net of provision				_	5,017,847	4,969,190	

7.1 Advances include Rs.1,614.563 million (December 31, 2010: Rs 1,648.540 million) which have been placed under non-performing status as detailed below:

Category of classification	Domestic	Overseas	Total	Provision	Provision
				Required	Held
			(Rupees in '	000)	
Substandard	39,167	-	39,167	9,792	9,792
Doubtful	340,717	-	340,717	170,358	170,358
Loss	1,234,679	-	1,234,679	1,234,679	1,234,679
	1,614,563	-	1,614,563	1,414,829	1,414,829

7.2	Particulars of provision for non-performing advances - specific	March 31, 2011 (Rupees i	December 31, 2010 n '000)
	Opening balance	1,420,615	1,395,656
	Charge for the period	18,348	87,089
	Reversals	(24,134) (5,786)	(62,130) 24,959
	Amounts written off against provisions Closing balance	1,414,829	1,420,615

8. BORROWINGS FROM FINANCIAL INSTITUTIONS

		2011	2010
Secured		(Rupees in	(000)
Repurchase agreement borrowings	8.1	8,802,124	6,067,160
Term finance certificates (TFCs)		-	1,250,000
Borrowing from SBP under LTF-EOP	8.2	179,888	188,757
Borrowing from SBP under LTFF	8.3	270,295	301,452
Unsecured			
Murabaha		500,000	2,000,000
		9,752,307	9,807,369

March 31,

December 31,

- 8.1 The Company has arranged borrowings from various financial institutions against sale and repurchase of government securities. The mark-up on these finances ranges between 12.95 to 13.31 (December 31, 2010: 12.60 to 13.90) percent per annum with maturity of one day to thirty two days (December 31, 2010: three days to sixty days).
- **8.2** In order to facilitate the export oriented projects, SBP has introduced a scheme to refinance the fixed term loan availed from Banks / DFIs.

A one time swap facility option under the Scheme (LTF-EOP) has been extended to textile sector for import of plant and machinery, allowed by the State Bank of Pakistan through their SMED Circular No.19 of 2006. The loan is repayable over a maximum period of 7.5 years from the date of first disbursement with mark-up payable at maximum of 5 percent per annum.

The outstanding balance under swap arrangement amounts to Rs 179.888 million as at March 31, 2011 (December 31, 2010: Rs 188.757 million).

8.3 This represents Long Term Finance Facility on concessional rates to promote indusrial growth leading to exports. The loans availed under the facility shall be repayable within a maximum period of ten years including maximum grace period of two years. SBP allocates an overall yearly limit under the facility to individual PFI. The sanctioned limit was Rs. 500 million. The outstanding balance under the arrangements amounts to Rs. 270.295 million as at March 31. 2011 (December 31. 2010: Rs. 301.452 million)

9. DEPOSITS AND OTHER ACCOUNTS Certificates of investment (COIs) / deposits Financial institutions Others 9.1 3,253,839 3,138,512 3,253,839 3,138,512

9.1 The profit rates on these COIs / deposits range between 12.00 to 13.75 (December 31, 2010: 11.50 to 13.75) percent per annum. The COIs are due for maturity between April 01, 2011 and March 22, 2015 (December 31, 2010: January 11, 2011 and March 22, 2015).

10.	SURPLUS / (DEFICIT) ON REVALUATION OF 'AVAILABLE-FOR-SALE' SECURITIES-NET OF TAX	March 31, 2011	2010
	Shocking and of the	(Rupees	in '000)
	Federal and provincial government securities	(130,395)	(167,798)
	Quoted shares	179,603	323,793
	Other securities	(961)	(1,065)
		48,247	154,930
	Deferred Tax	33,803	41,298
		82,050	196,228

11. CONTINGENCIES AND COMMITMENTS

11.1 Other contingencies

The Income Tax Department has amended the deemed assessment orders for the tax year 2004 to 2010, raising a tax demand of Rs 1,856 million, mainly due to additions in respect of allocation of expenses against exempt capital gains and dividend income subject to tax at reduced rate.

The tax department has not accepted the Company's contention on the matter of allocation of expenses on exempt capital gains and dividend income for the tax years 2004 to 2010. The total additions made in tax years 2004 to 2009 under this head amounts to Rs 3,612 million.

In tax year 2003 same issue has been set aside by the Income Tax Appellate Tribunal (ITAT), with direction to the tax authorities that the allocation of financial cost has to be made by taking into account the 'cost of investment' rather than 'gross turnover'. Further the company has made representation before Federal Board of Revenue for necessary clarification and has also referred the above matter to Alternate Dispute Resolution Committee (ADRC), a mechanism available to provide an opportunity to tax payer for an easy and efficient resolution of dispute

An appeal has been filed with the Commissioner of Income Tax (Appeals) for the tax years 2004 to 2010. The company has already made provision of Rs.723 million on that issue against the demand for the above-mentioned years based on cost of investment. The management is confident that the ultimate outcome of the appeal would be in favor of the Company inter alia on the basis of the advice of the tax consultants and the relevant law and the facts.

11.2	Other commitments	March 31, 2011 (Rupees	December 31, 2010 in '000)
	Commitment - acquisition of software Undisbursed sanctions for financial assistance in the form of:	15,634	15,634
	- equity participation	16,220	16,220
	- loans and advances	200,000	161,287
		231,854	193,141

12. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows :

	Corporate Finance	Treasury	Investment Banking (Rupees in	Capital Markets '000)	Others	Total
Three months period ended March 31, 2011 Total income - gross	205,299	325,715		227,315	4,427	762,756
Total mark-up / return / interest expense Segment provision / impairment / unrealised losses	(39,388) 5,865	(336,111)	-	(26,402)	-	(375,499) (16,037)
Net operating income Administrative expenses and	(33,523) 171,776	(331,611) (5,896)	<u>-</u>	(26,402) 200,913	4,427	(391,536) 371,220
other charges Profit before taxation						(94,361) 276,859
Period ended March 31, 2011 Segment assets - net Segment non-performing loans Segment provision required and held Segment liabilities Segment return on net assets (ROA) % * Segment cost of funds (%) *	5,947,790 1,614,563 1,414,829 556,731 15.28% 10.48%	11,782,726 - - 12,633,459 12.93% 12.78%	- - - -	3,789,553 - - - - 21.07%	1,165,417 - - 167,479 0.84%	22,685,486 1,614,563 1,414,829 13,357,669
* Based on daily average assets and funds.						
	Corporate Finance	Treasury	Investment Banking (Rupee in '	Capital Markets	Others	Total
Three months period ended March 31, 2010 Total income - gross	118,800	376,358	_	192,013	3,939	691,110
Total mark-up / return / interest expense Segment provision / impairment / unrealised gains	(50,711)	(314,394)	-	(9,559)	-	(365,105)
Net operating (loss) / income Administrative expenses and	(44,728) 74,072	(314,394) 61,964	-	(9,559) (9,559) 182,454	3,939	(368,681)
other charges Profit before taxation						(73,335) 249,094
Year ended December 31, 2010 Segment assets - net Segment non-performing loans Segment provision required and held Segment liabilities Segment return on net assets (ROA) % Segment cost of funds (%)	5,689,274 1,648,540 1,420,615 1,852,024 13.62% 10.65%	11,820,169 - 11,329,595 12.53% 12.11%	- - - - -	4,142,823	1,245,713 - - 98,269 2.32% -	22,897,979 1,648,540 1,420,615 13,279,888

Under the company policy, capital market department assets are financed through equity funds.

13. RELATED PARTY TRANSACTIONS

The Company has related party relationship with its associates, associated undertakings, subsidiary companies, employee benefit plans, key management personnel and its directors.

The Company enters into transactions with related parties in the normal course of business. These transactions were carried out on commercial terms and at market rates.

carried out on commercial terms and at market rates.	Three months period ended March 31, 2011 (Rupees i	Three months period ended March 31, 2010 in '000)
Expenses charged to an associate	3,934	4,329
Expenses charged by		
- associates	286	2,015
- other related party	4,008	3,616
Dividend income from other related parties	8,448	-
Mark-up earned on bank deposit with an associate	199	229
Mark-up earned on loans and advances - key management personnel Mark-up expense on COIs of related parties Contribution made to provident fund	266 4,007 3,761	3,225 1,691
Contribution made to provident fund Contribution made to gratuity fund	8,546	10,470
	March 31,	December 31,
Loans and advances to key management personnel	2011 (Rupees i	2010 in ' 000)
Loans and advances to key management personnel Balance as at January 1	(Rupees i	in '000)
Balance as at January 1		in '000) 22,523
Balance as at January 1 Disbursement during the period / year	(Rupees i	22,523 29,043
Balance as at January 1	(Rupees i 42,447 - (490)	22,523 29,043 (9,119)
Balance as at January 1 Disbursement during the period / year	(Rupees i	22,523 29,043
Balance as at January 1 Disbursement during the period / year Recovery during the period / year	(Rupees i 42,447 - (490) (490)	22,523 29,043 (9,119) 19,924
Balance as at January 1 Disbursement during the period / year Recovery during the period / year	(Rupees i 42,447 - (490) (490)	22,523 29,043 (9,119) 19,924
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at	(Rupees i 42,447 - (490) (490) 41,957	22,523 29,043 (9,119) 19,924 42,447
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate	(Rupees i 42,447 - (490) (490) 41,957	22,523 29,043 (9,119) 19,924 42,447
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party Mark-up payable to associate & other related party Investments in	(Rupees i 42,447 - (490) (490) 41,957 6,720	22,523 29,043 (9,119) 19,924 42,447 11,611
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party Mark-up payable to associate & other related party Investments in - quoted, at market values - associates	(Rupees i 42,447 (490) (490) 41,957 6,720 55	22,523 29,043 (9,119) 19,924 42,447 11,611 75
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party Mark-up payable to associate & other related party Investments in - quoted, at market values - associates - unquoted, at cost	(Rupees i 42,447 (490) (490) 41,957 6,720 55 127,500 3,078	22,523 29,043 (9,119) 19,924 42,447 11,611 75 102,500 5,280
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party Mark-up payable to associate & other related party Investments in - quoted, at market values - associates - unquoted, at cost - subsidiary companies	(Rupees i 42,447 - (490) (490) 41,957 6,720 55 127,500 3,078 4,764,973 81,120	22,523 29,043 (9,119) 19,924 42,447 11,611 75 102,500 5,280 4,142,589 81,120
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party Mark-up payable to associate & other related party Investments in - quoted, at market values - associates - unquoted, at cost - subsidiary companies - associates	(Rupees i 42,447 - (490) (490) 41,957 6,720 55 127,500 3,078 4,764,973 81,120 357,053	22,523 29,043 (9,119) 19,924 42,447 11,611 75 102,500 5,280 4,142,589 81,120 357,053
Balance as at January 1 Disbursement during the period / year Recovery during the period / year Balance as at Bank balances with an associate Mark-up receivable on bank deposit with an associate Deposits / COIs from associate & other related party Mark-up payable to associate & other related party Investments in - quoted, at market values - associates - unquoted, at cost - subsidiary companies	(Rupees i 42,447 - (490) (490) 41,957 6,720 55 127,500 3,078 4,764,973 81,120	22,523 29,043 (9,119) 19,924 42,447 11,611 75 102,500 5,280 4,142,589 81,120

Key management personnel

Key management personnel include the Managing Director, Deputy General Manager / Chief Financial Officer, Head of Corporate Finance & Investment Banking, Head of Risk Management, Head of Capital Markets & Treasury, Head of Wealth Management, Head of Compliance, Head of Internal Audit and the Head of Human Resources. Their salaries and other benefits amount to Rs. 17.127 million (March 31, 2010: Rs. 13.245 million) and staff retirement benefits amount to Rs. 1.140 million (March 31, 2010: Rs. 0.785 million).

14. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated interim condensed financial statements were authorised for issue in the Board of Directors meeting held on May 28, 2011.

15. GENERAL

- **15.1.** The figures have been rounded off to nearest thousand rupees.
- **15.2.** The JCR-VIS Credit Rating Company Limited has maintained long term credit ratings of AAA (Triple A) and the short term rating of A1+ (A one plus) for the company. The Pakistan Credit Rating Agency (PACRA) has maintained the long-term entity rating of AA+ and the short term rating at A1+(A one plus).

Deputy General Manager / Chief Financial Officer

irector

Chief Executive