

PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

Unconsolidated Interim Condensed Financial Statements - Unaudited

For the nine months ended 30 September 2009

Interim Condensed Balance Sheet - (Un-audited)

As at September 30, 2009

| | Note | September 30, 2009 (Rupees i | December 31, 2008 (Audited) n '000) |
|--|------|------------------------------------|--|
| ASSETS | | 75 560 | 17 170 |
| Cash and balances with treasury banks Balances with other banks | | 75,560 59,115 | 17,179 2,759,358 |
| Lendings to financial institutions | | 3,934,491 | 2,739,538 |
| Investments | 5 | 15,127,682 | 8,436,921 |
| Advances | 5 | 3,125,892 | 3,358,935 |
| Other assets | 0 | 346,186 | 162,751 |
| Operating fixed assets | | 110,699 | 102,731 |
| Deferred tax asset | | 307,443 | 126,230 |
| Detetted tax asset | | 23,087,068 | 15,468,512 |
| | | 25,007,000 | 15,400,512 |
| LIABILITIES | | | |
| Bills payable | | - | - |
| Borrowings from financial institutions | 7 | 8,797,463 | 6,370,782 |
| Deposits and other accounts | 8 | 4,659,871 | 37,500 |
| Subordinated loans | | - | - |
| Liabilities against assets subject to finance lease | | - | - |
| Deferred tax liability | | - | - |
| Other liabilities | | 515,452 | 750,649 |
| | | 13,972,786 | 7,158,931 |
| NET ASSETS | | 9,114,282 | 8,309,581 |
| | | | |
| REPRESENTED BY | | | < 000 000 |
| Share capital | | 6,000,000 | 6,000,000 |
| Reserves | | 3,288,822 | 6,447,712 |
| Accumulated loss | | (418,692) | (4,079,185) |
| | | 8,870,130 | 8,368,527 |
| Surplus / (deficit) on revaluation of 'available-for-sale' | | 244 152 | (59.04c) |
| securities - net of tax | | <u> </u> | (58,946) 8,309,581 |
| | | 9,114,202 | 0,309,381 |
| | | | |

CONTINGENCIES AND COMMITMENTS

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The annexed notes 1 to 13 form an integral part of these interim condensed financial statements.

mujum General Manager

Deputy

U, ef Executive

Chief Executive

Director

Interim Condensed Profit and Loss Account - (Un-audited)

For the nine months period ended September 30, 2009

| | Three months period ended September 30, 2009 | Nine months period ended September 30, 2009 | Three months period ended September 30, 2008 | Nine months period ended September 30, 2008 |
|---|---|--|---|--|
| | | (Rupees in | '000) | |
| Mark-up / return / interest earned | 447,338 | 1,249,829 | 260,397 | 841,068 |
| Mark-up / return / interest expensed | 319,699 | 777,344 | 95,962 | 401,658 |
| Net mark-up / interest income | 127,639 | 472,485 | 164,435 | 439,410 |
| Provision against non-performing advances - net | 62,454 | 340,505 | 98,876 | 188,318 |
| Provision for diminution / impairment in the value of investments | 516 | 166,329 | 1,422,626 | 2,441,864 |
| Bad debts written off directly | - | - | - | - |
| · | 62,970 | 506,834 | 1,521,502 | 2,630,182 |
| Net mark-up / interest income / (expense) after provisions | 64,669 | (34,349) | (1,357,067) | (2,190,772) |
| NON MARK-UP / INTEREST INCOME | | | | |
| Fee, commission and brokerage income | 301 | 744 | 861 | 3,933 |
| Dividend income | 37,162 | 85,069 | 52,289 | 102,096 |
| Gain / (Loss) on sale of securities - net | 328,727 | 723,235 | (2,806) | 280,075 |
| Income from dealing in foreign currencies Unrealised (deficit) on revaluation of | - | - | - | - |
| 'held for trading' securities | (6,220) | (7,373) | (82,510) | (161,992) |
| Unrealised surplus / (deficit) on revaluation of 'derivative instruments' | - | - | - | - |
| Other income | 4,068 | 14,100 | 13,562 | 27,585 |
| Total non mark-up / interest income | 364,038 | 815,775 | (18,604) | 251,697 |
| NON MARK-UP / INTEREST EXPENSES | | | | |
| Administrative expenses | 67,808 | 195,709 | 68,523 | 229,641 |
| Other charges | - | 203 | - | - |
| Total non mark-up / interest expenses | 67,808 | 195,912 | 68,523 | 229,641 |
| Extra ordinary / unusual items | - | - | - | - |
| PROFIT / (LOSS) BEFORE TAXATION Taxation | 360,899 | 585,514 | (1,444,194) | (2,168,716) |
| - Current | 75,844 | 247,148 | 82,204 | 235,979 |
| - Prior years | - | - | - | - |
| - Deferred | (38,419) | (163,237) | (53,532) | (103,905) |
| | 37,425 | 83,911 | 28,672 | 132,074 |
| PROFIT / (LOSS) AFTER TAXATION | 323,474 | 501,603 | (1,472,866) | (2,300,790) |
| | | | | |
| Basic and diluted earnings / (loss) per share (On share of Rs. 25,000 each) | 1,348 | 2,090 | (6,137) | (9,587) |
| (On shart of R5, 23,000 tath) | 1,340 | 2,090 | (0,137) | (3,387) |

The annexed notes 1 to 13 form an integral part of these interim condensed financial statements.

myum Deputy General Manager N, f Executive

Chief Executive Director

Interim Condensed Cash Flow Statement (Un-audited)

For the nine months period ended September 30, 2009

| | Nine months period ended September 30, 2009 | Nine months period ended September 30, 2008 |
|---|--|--|
| | (Rupees | in '000) |
| CASH FLOW FROM OPERATING ACTIVITIES | | |
| Profit / (loss) before taxation | 585,514 | (2,168,716) |
| Less: Dividend income | (85,069) | (102,096) |
| | 500,445 | (2,270,812) |
| Adjustments for: | | |
| Depreciation | 8,648 | 13,336 |
| Unrealised deficit on revaluation of | | |
| 'held for trading' securities | 7,373 | 161,992 |
| Provision against non-performing advances - net | 340,505 | 188,318 |
| Provision for diminution / impairment in the value of investments | 166,329 | 2,441,864 |
| Gain on sale of operating fixed assets | (766) | (1,282) |
| | <u>522,089</u> 1,022,534 | 2,804,228 533,416 |
| Decrease / (increase) in operating assets | 1,022,554 | 555,410 |
| Lendings to financial institutions | (3,434,491) | 5,407,878 |
| 'Held for trading' securities | (82,164) | (2,548) |
| Advances | (107,462) | 274,038 |
| Others assets | (167,289) | 31,497 |
| | (3,791,406) | 5,710,865 |
| (Decrease) / increase in operating liabilities | | |
| Borrowings from financial institutions | 2,426,681 | (3,519,075) |
| Deposits | 4,622,371 | (1,860,000) |
| Other liabilities (excluding current taxation) | 47,407 | (134,690) |
| | 7,096,459 | (5,513,765) |
| | 4,327,587 | 730,516 |
| Income tax paid | (529,752) | (65,767) |
| Net cash inflows / (outflows) from operating activities | 3,797,834 | 664,749 |
| CASH FLOW FROM INVESTING ACTIVITIES | | |
| Net investment in 'available-for-sale' securities / subsidiaries | (6,497,177) | (1,945,254) |
| Dividend received | 68,923 | 96,865 |
| Investments in operating fixed assets | (13,827) | (9,501) |
| Sale proceeds from sale of operating fixed assets | 2,385 | 4,273 |
| Net cash inflows / (outflows) from investing activities | (6,439,696) | (1,853,617) |
| CASH FLOW FROM FINANCING ACTIVITIES | | |
| Dividend paid | | (480,000) |
| Net cash inflows / (outflows) from financing activities | | (480,000) |
| Decrease in cash and cash equivalents | (2,641,862) | (1,668,868) |
| Cash and cash equivalents at beginning of the period | 2,776,537 | 5,373,858 |
| Cash and cash equivalents at beginning of the period | 134,675 | 3,704,990 |
| cash and cash equivalents at end of the period | | 3,704,770 |

The annexed notes 1 to 13 form an integral part of these interim condensed financial statements.

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Deputy General Manager

N. f Executive

Chief Executive ecto

Interim Condensed Statement of Changes in Equity - (Un-audited)

For the nine months period ended September 30, 2009

| | Share | Share Reserves | | | Unappropriated | Total |
|--|-----------|----------------|----------|---------------|----------------------|-------------|
| | capital | Statutory | Tax | Revenue | profit /(Accumulated | |
| | | | (Ru | pees in '000) | loss) | |
| | | | (110) | pees 000) | | |
| Balance as at January 01, 2008 | 6,000,000 | 3,288,822 | 80,045 | 2,422,404 | 1,159,325 | 12,950,596 |
| Profit for the nine months period January 01 to September 30, 2008 | - | - | - | - | (2,300,790) | (2,300,790) |
| Transfer to statutory reserve | - | - | - | - | - | - |
| Final dividend for the year ended | | | | | | |
| December 31, 2007 @ Rs. 2,000 per | | | | | (400,000) | (100,000) |
| share approved subsequent to year end | - | - | - | - | (480,000) | (480,000) |
| Transfer to contingencies reserve | - | - | - | 46,482 | (46,482) | - |
| Transfer to marketable and government | | | | | | |
| securities reserve | - | - | (80,045) | 694,400 | (614,355) | - |
| Balance as at September 30, 2008 | 6,000,000 | 3,288,822 | | 3,163,286 | (2,282,302) | 10,169,806 |
| Balance as at January 01, 2009 | 6,000,000 | 3,288,822 | - | 3,158,890 | (4,079,185) | 8,368,527 |
| Profit for the nine months period January 01 to September 30, 2009 | - | - | - | - | 501,603 | 501,603 |
| Transfer to statutory reserve | - | - | - | - | - | - |
| Transfer from contingencies reserve to accumulated loss | - | - | - | (274,837) | 274,837 | - |
| Transfer from marketable and government securities reserve to accumulated loss | - | - | - | (2,884,053) | 2,884,053 | - |
| Balance as at September 30, 2009 | 6,000,000 | 3,288,822 | | | (418,692) | 8,870,130 |

The annexed notes 1 to 13 form an integral part of these interim condensed financial statements.

mayum Deputy General Manager N, ief Executive

Chief Executive Director

Notes to the Interim Condensed Financial statements (Un-audited)

For the nine months period ended September 30, 2009

1. STATUS AND NATURE OF BUSINESS

Pakistan Kuwait Investment Company (Private) Limited ("the Company") was incorporated in Pakistan as a Private Limited Company on March 17, 1979. The registered office is situated at 4th Floor, Block 'C', Finance and Trade Centre, Shahrah–e–Faisal, Karachi. The Company is a 50:50 joint venture between the Governments of Pakistan and Kuwait. The objective of the Company is to profitably promote industrial investments in Pakistan. The Company has two 100% owned subsidiaries, First Choice Securities Limited (FCSL) and Pak Kuwait Financial Services Limited (PKFSL). FCSL is principally engaged in the business of equity brokerage, money markets and foreign exchange brokerage, equity research and corporate financial advisory services. The principal business of PKFSL is to provide Assets Management Services. Both FCSL and PKFSL have not started their operations.

2. BASIS OF PRESENTATION

These interim condensed financial statements have been prepared based on the format prescribed by the State Bank of Pakistan (SBP) vide BSD Circular Letter No. 2, dated 12 May 2004 and IAS 34 "Interim Financial Reporting" and do not include all the information required in the annual financial statements. Accordingly, these interim condensed financial statements should be read in conjunction with the annual financial statements of the Company for the year ended 31 December 2008.

3. STATEMENT OF COMPLIANCE

- **3.1** These interim condensed financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984 and the directives issued by SBP. In case requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984, and directives issued by the SBP shall prevail. The disclosures in these accounts have, however, been limited based on the requirements of International Accounting Standard 34, Interim Financial Reporting.
- **3.2** The SBP has deferred the applicability of International Accounting Standard (IAS) 39, "Financial Instruments: Recognition and Measurement" and IAS 40, "Investment Property" for Banks and Development Financial Institutions (DFIs) in Pakistan. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirement of various circulars issued by the SBP.

4. ACCOUNTING POLICIES

The accounting policies adopted for the purpose of these interim condensed financial statements are the same as those applied in preparation of annual financial statements for the year ended December 31, 2008.

5. INVESTMENTS

5.1 Investments by type

| | Sep | September 30, 2009 | | December 31, 2008 | | |
|---------------------------------------|------------------------|------------------------|------------|---------------------|---------------------|-------------|
| | Held by the company | Given as collateral | Total | Held by the company | Given as collateral | Total |
| | | | (Rup | ees in '000) | | |
| Held for trading securities | | | | | | |
| Shares of listed companies | 210,263 | - | 210,263 | 421,790 | - | 421,790 |
| Pakistan Investment Bonds | 487,634 | - | 487,634 | - | - | - |
| Available-for-sale securities | | | | | | |
| Market treasury bills | 2,528,282 | 5,986,246 | 8,514,528 | 605,632 | 3,349,317 | 3,954,949 |
| Pakistan Investment Bonds | 1,327,626 | | 1,327,626 | | | |
| Shares of listed companies | 1,862,443 | - | 1,862,443 | 6,238,029 | - | 6,238,029 |
| Shares of unlisted companies | 119,813 | - | 119,813 | 151,546 | - | 151,546 |
| Listed preference shares | 93,488 | - | 93,488 | 96,003 | - | 96,003 |
| Listed term finance certificates | 413,218 | - | 413,218 | 124,341 | - | 124,341 |
| Unlisted term finance certificates | 36,111 | - | 36,111 | 93,958 | - | 93,958 |
| Associates | 2,225,560 | - | 2,225,560 | 1,726,560 | - | 1,726,560 |
| Subsidiaries | 81,120 | - | 81,120 | 81,120 | - | 81,120 |
| Total investments - at cost | 9,385,558 | 5,986,246 | 15,371,804 | 9,538,979 | 3,349,317 | 12,888,296 |
| Less: Provision for diminution in | | | | | | |
| the value of investments | (463,410) | - | (463,410) | (4,091,851) | - | (4,091,851) |
| Total investments - net of provisions | 8,922,148 | 5,986,246 | 14,908,394 | 5,447,128 | 3,349,317 | 8,796,445 |
| (Deficit) on revaluation of | | | | | | |
| 'held for trading' securities | (7,373) | - | (7,373) | (301,064) | - | (301,064) |
| Surplus / (deficit) on revaluation | | | | | | |
| of 'available-for-sale' securities | 197,993 | 28,668 | 226,661 | (59,621) | 1,161 | (58,460) |
| Total investments | 9,112,768 | 6,014,914 | 15,127,682 | 5,086,443 | 3,350,478 | 8,436,921 |

| 5.1 | Investments by segments | September 30, 2009 | December 31, 2008 |
|-----|--|--|--|
| | | (Rupees | in '000) |
| | Government securities Quoted securities Unquoted securities | 10,278,893 4,407,055 441,734 15,127,682 | 3,956,336 4,008,588 471,997 8,436,921 |
| 6 | ADVANCES | | |
| | In Pakistan Advances Net investment in finance leases | 2,947,853 1,386,973 4,334,826 | 2,685,896 1,583,220 4,269,116 |
| | Provision for non-performing advances Advances net of provision | (1,208,934) 3,125,892 | (910,181) 3,358,935 |

6.1 Advances include Rs.1,652.382 million (December 31, 2008: Rs 1,278.058 million) which have been placed under non-performing status as detailed below:

6.2

7.

| Category of classification | Domestic | Overseas | Total | Provision Required | Provision Held |
|--|----------------------|----------|------------|-----------------------|-------------------|
| | | | (Rupees in | (000) | |
| Substandard | 279,003 | - | 279,003 | 69,751 | 69,751 |
| Doubtful | 468,393 | - | 468,393 | 234,197 | 234,197 |
| Loss | 904,986 | - | 904,986 | 904,986 | 904,986 |
| | 1,652,382 | - | 1,652,382 | 1,208,934 | 1,208,934 |
| Particulars of provision for non-perfo | orming advances - S | Specific | | September 30, | December 31, |
| rance and provision for non-perio | or ming auvances - c | specific | | 2009 | 2008 |
| | | | | (Rupees i | |
| | | | | (Rupees | iii 000) |
| Opening balance | | | | 910,181 | 338,539 |
| Charge for the quarter | | | | 403,851 | 607,032 |
| Reversals | | | | (63,346) | (35,390) |
| | | | | 340,505 | 571,642 |
| Amounts written off against provisions | | | | (41,752) | - |
| Closing balance | | | | 1,208,934 | 910,181 |
| BORROWINGS FROM FINANCIAI | INSTITUTIONS | | | | |
| BORROWINGS FROM FINANCIAL | LINSTITUTIONS | | | September 30, | December 31, |
| | | | | 2009 | 2008 |
| Secured | | | | (Rupees i | |
| Repurchase agreement borrowings | | | 7.1 | 7.024.282 | 3.351.634 |

| Repurchase agreement borrowings | 7.1 | 7,024,282 | 3,351,634 |
|----------------------------------|-----|-----------|-----------|
| Term finance certificates (TFCs) | 7.2 | 1,450,000 | 1,650,000 |
| Borrowing from SBP under LTF-EOP | 7.3 | 323,181 | 369,148 |
| Unsecured | | | |
| Term finance certificates (TFCs) | | - | 1,000,000 |
| | | 8,797,463 | 6,370,782 |
| | | | |

7.1 The company has arranged borrowings from various financial institutions against sale and repurchase of government securities. The mark-up on these finances is 11.50 to 12.90 (December 31, 2008: 11% to 14.9%) percent per annum with maturity of one day to twenty six days (December 31, 2008 : two days to six days).

7.2 This represents finance obtained through issue of privately placed term finance certificates of five years maturity. The mark-up is payable on quarterly basis and the principal is repayable in five equal semi annual instalments commencing 36 months from the date of disbursement. The facility is secured by first hypothecation charge ranking pari passu, on existing and future assets of the company. The rate of profit is 3 months KIBOR ask rate plus basis points ranges from 50 to 65 (December 31, 2008: 65) basis points. As at September 30, 2009 the effective rate ranges between 12.59 to 13.23 (December 31, 2008: 15.81 and 16.15) percent per annum.

7.3 In order to facilitate the export oriented projects, SBP has introduced a scheme to refinance the fixed term loan availed from Banks / DFIs.

A one time swap facility option under the Scheme (LTF-EOP) has been extended to textile sector for import of plant and machinery, allowed by the State Bank of Pakistan through their SMED Circular No.19 of 2006. The loan is repayable over a maximum period of 7.5 years from the date of first disbursement with mark-up payable at maximum of 5 percent per annum.

The sanctioned limit was Rs. 1,000 million. The outstanding balance under swap arrangement amounts to Rs 323.181 million as at September 30, 2009 (December 31, 2008: Rs 369.148 million).

| 8. | DEPOSITS AND OTHER ACCOUNTS | | September 30, 2009 | December 31, 2008 |
|----|---|-----|------------------------|--------------------------------|
| | Certificates of investment (COIs) / deposits Financial institutions | | (Rupee | s in '000) |
| | Others | 8.1 | 4,659,871 4,659,871 | <u>37,500</u> <u>37,500</u> |

8.1 The profit rates on these COIs / deposits range between 11.50 to 14.00 (December 31, 2008: 9.75 to 14.03) percent per annum. The COIs are due for maturity between October 1, 2009 and May 22, 2012 (December 31, 2008: January 19, 2009 and March 22, 2010).

9. CONTINGENCIES AND COMMITMENTS

| 9.1 | Other contingencies | September 30, 2009 | December 31, 2008 |
|-----|---|-----------------------|----------------------|
| | | (Rupees | in '000) |
| | Direct credit substitute - guarantee issued | 1,550 | 1,550 |

9.2 The Income Tax Department has amended the deemed assessment orders for the tax years 2004 to 2008, raising a tax demand of Rs 1.1 billion, mainly due to additions in respect of allocation of expenses against exempt capital gains and dividend income subject to tax at reduced rate.

The tax department has not accepted the Company's contention on the matter of allocation of expenses on exempt capital gains and dividend income. The orders to this effect have already been framed for the tax years 2003 to 2008. The total additions made in tax years 2003 to 2008 under this head amounts to Rs 3.122 billion.

In tax year 2003, the same issue has been set aside by the Income Tax Appellate Tribunal (ITAT), with direction to the tax authorities that the allocation of financial cost has to be made by taking into account the 'cost of investment' rather than the 'gross turnover'. Further, the company has made representation before Federal Board of Revenue for necessary clarification and has also referred the above matter to Alternate Dispute Resolution Committee (ADRC), a mechanism available to provide an opportunity to tax payer for an easy and efficient resolution of dispute.

An appeal has been filed with the Commissioner of Income Tax (Appeals) for the tax years 2004 to 2008. The company has already made a provision of Rs.506 million on that issue against the demand for the above-mentioned years based on cost of investments. The management is confident that the ultimate outcome of the appeal would be in favor of the Company interalia on the basis of the advice of the tax consultants and the relevant law and the facts.

| 9.3 | Other commitments | September 30, 2009 | December 31, 2008 |
|-----|---|-----------------------|-------------------|
| | | (Rupees | in '000) |
| | Undisbursed sanctions for financial assistance in the form of | | |
| | - equity participation | 166,220 | 1,135,100 |
| | - loans and advances | 1,222,989 | 200,936 |
| | - forward contract - placement | 200,000 | - |
| | | 1,589,209 | 1,336,036 |

10. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows :

| | Corporate Finance | Treasury | Investment Banking (Rupees | Capital Markets in '000) | Others | Total |
|---|--|---|-----------------------------------|---|--------------------------------------|---|
| Nine months period ended September 30, Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised losses Net operating (loss) / income Administrative expenses and other charges | 2009 295,951 (199,617) (313,321) (512,938) (216,987) | 968,713 (577,727) (3,397) (581,124) 387,589 | 168 - - - 168 | 796,301 - (197,488) (197,488) 598,813 | 11,844 - - - - 11,844 | 2,072,977 (777,344) (514,206) (1,291,550) 781,427 (195,912) |
| Profit before taxation Nine months period ended September 30, Segment assets - net Segment non-performing loans Segment provision required and held Segment liabilities Segment return on net assets (ROA) % * Segment cost of funds (%) * | 2009 3,188,923 1,652,382 1,208,934 1,896,710 12.58% 11.87% | 14,751,243 - - 8,440,990 13.42% 12.99% | - - - - | 4,443,324 - - - 27.41% | 703,578 - - 3,635,086 | 23,087,068 1,652,382 1,208,934 13,972,786 |
| * Based on daily average assets and funds. | Corporate Finance | Treasury | Investment Banking (Rupee i | Capital Markets n '000) | Others | Total |
| Nine months period ended September 30, 20 Total income - gross Total mark-up / return / interest expense Segment provision / impairment / unrealised gains Net operating (loss) / income | 008 330,909 (328,408) (180,654) (509,062) (178,153) | 552,210 (73,250) - (73,250) 478,960 | 3,009 - - - 3,009 | 358,176 - (2,611,520) (2,253,344) | 10,453 - - - 10,453 | 1,254,757 (401,658) (2,792,174) (3,193,832) (1,939,075) |
| Administrative expenses and other charges Profit before taxation Year ended December 31, 2008 Segment assets - net Segment non-performing loans Segment provision required and held Segment liabilities | 3,908,126 1,278,058 910,181 3,019,148 | 7,732,843 - - 3,389,134 | - - - - | 3,384,138 - - - | 443,405 - - 750,649 | (229,641) (2,168,716) 15,468,512 1,278,058 910,181 7,158,931 |
| Segment return on net assets (ROA) % Segment cost of funds (%) | 11.60% 9.90% | 23.16% 9.80% | | 7.06% | | |

Under the company policy, capital market department assets are financed through equity funds.

11. RELATED PARTY TRANSACTIONS

The company has related party relationship with its associates, associated undertakings, subsidiary companies, employee benefit plans, key management personnel and its directors.

The company enters into transactions with related parties in the normal course of business. These transactions were carried out on commercial terms and at market rates.

| carried out on commercial terms and at market rates. | Nine months period ended September 30, 2009 (Rupees | Nine months period ended September 30, 2008 in '000) |
|--|---|--|
| Reimbursement of actual expenses incurred on behalf of a related party | 11,944 | 7,754 |
| Expenses charged by | | |
| - associates | 2,935 | 3,014 |
| - other related party | 13,533 | 9,649 |
| Dividend income from other related parties | - | 11,330 |
| Mark-up earned on placement / COI / with an associate | - | 653 |
| Mark-up earned on loans and advances | | |
| - associates | 1,088 | 2,363 |
| - other related party | - | 6,959 |
| Mark-up expense on COIs of related parties | 454 | 869 |
| Contribution made to provident fund | 3,996 | 4,470 |
| Contribution made to gratuity fund | 8,197 | 5,229 |
| | September 30, | December 31, |
| | 2009 | 2008 |
| | (Rupees | |
| Placements / COIs with an associate | | , |
| Balance as at January 1 | - | 35,684 |
| Addition / (deletion) during the period / year | - | (47,205) |
| Recovery during the period / year | - | 11,521 |
| | - | (35,684) |
| Balance as at | <u> </u> | - |
| I come and a large set to have a survey to survey a | | |
| Loans and advances to key management personnel | 6704 | 14 619 |
| Balance as at January 1 Disbursement during the period / year | 6,704 19,000 | 14,618 |
| Recovery during the period / year | (2,868) | (10,864) |
| Recovery during the period / year | 16,132 | (10,864) |
| Balance as at | 22,836 | 3,754 |
| Advances to associates / other related parties / subsidiaries | | 12,500 |
| • | | |
| Mark-up receivable on placement / COI / leases & loans and advances - with associates | - | 49 |
| Bank balances with an associate | 28,029 | 6,906 |
| Deposits / COIs from associate & other related party | 132,500 | 2,500 |
| Mark-up payable to other related party Investments in | 220 | 97 |
| - quoted, at market values | | |
| - associates | 3,234,773 | 3,591,019 |
| - unquoted, at cost | | |
| - subsidiary companies | 81,120 | 81,120 |
| - associates | 312,053 | 300,280 |
| - other related parties | 500 | 500 |
| Commitments for investment in equity of / loan to associates | 166,220 | 1,135,100 |
| | | |

Key management personnel

Key management personnel include the Managing Director, Deputy General Manager / Chief Financial Officer, Head of Corporate Finance & Investment Banking, Head of Risk Management, Head of Capital Markets & Treasury, Head of Wealth Management, Head of Compliance, Head of Internal Audit and the Head of Human Resources. Their salaries and other benefits amount to Rs. 39.735 million (September 30, 2008: Rs. 49.643 million) and staff retirement benefits amount to Rs. 2.100 million (September 2008: Rs. 3.434 million).

12. DATE OF AUTHORISATION FOR ISSUE

These interim condensed financial statements were authorised for issue in the Board of Directors meeting held on 29 Oct 2009.

13. GENERAL

The JCR-VIS Credit Rating Company Limited has maintained long term credit ratings of AAA (Triple A) and the short term rating of A1+(A one plus) for the company. The Pakistan Credit Rating Agency (PACRA) has maintained the long-term entity rating of AA+ and the short term rating at A1+(A one plus).

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Deputy General Manager

ief Executive

Chief Executive

Director